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PRESENTS

# THE 1946 R A D I O A N N U A L

Edited by JACK ALICOATE

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JACK ALICOATE Editor





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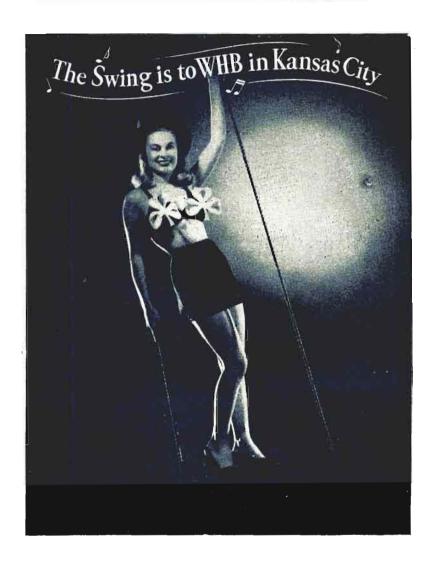
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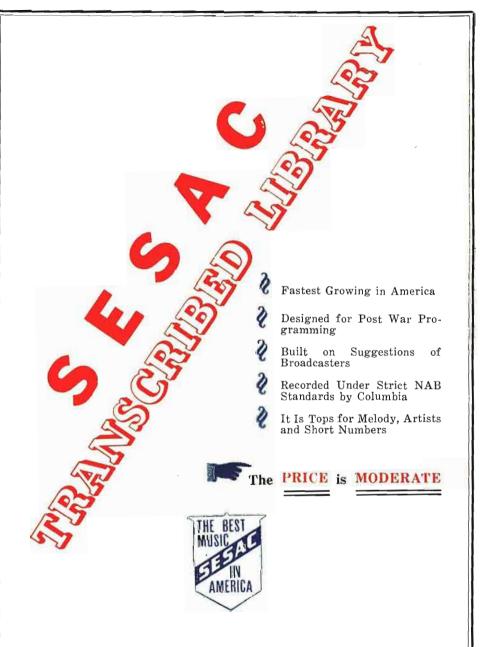
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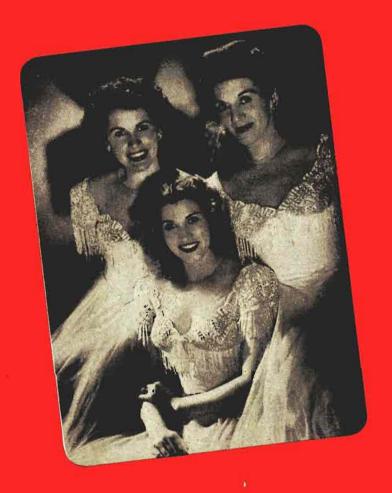


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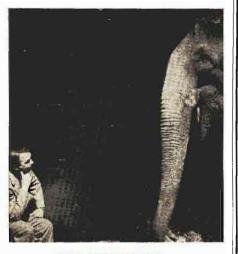


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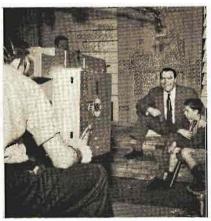
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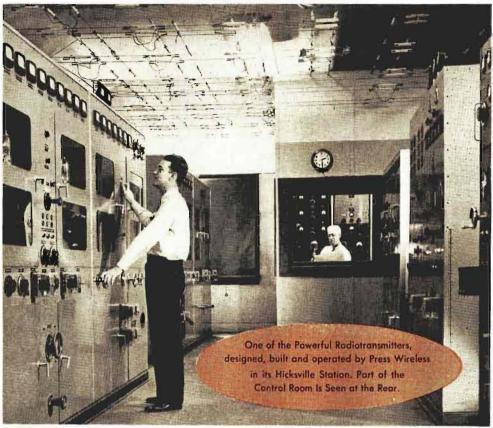
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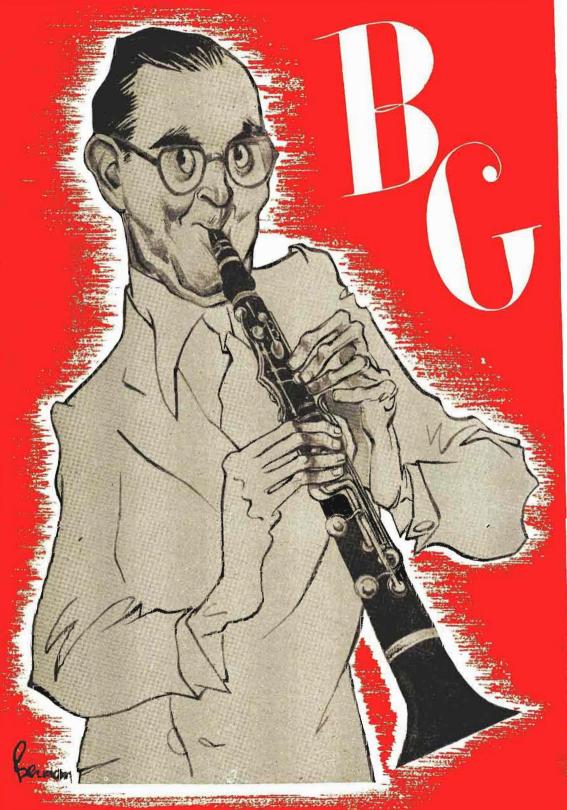
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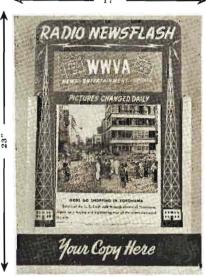
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WBNX		WKRC 529	
WBNY		WKZO 446	— <b>z</b> —
WBT		WLAV 444	
WBYN		WLAW 432	ZFY 926
WCAO	422	WLIB 485	Ziv, Frederic W., Co 662

# THE GREATEST SHOW ON EARTH



Ringling Bros and Barnum & Bailey

## RADIO

### **FACES BUSIEST YEAR** IN 25-YEAR HISTORY

By PAUL A. PORTER Chairman, Federal Communications Commission

THE twenty-fifth anniversary year of radio has been much more than a year of ceremony commemorating the triumphs of the past. It has itself been a year of some of the most significant milestones in radio's history.

The past year saw the issuance by the

Commission of its report allocating frequencies from 25 megacycles to 30,000 Mc which affords broadcasters and other operators in the communications field a blue print of the upper region of the post-war radio spectrum.

Also issued during the year was the Commission's proposed report on frequencies below 25 Mc. A final version will be issued in the near future.

Knottiest of the Commission's allocation problems was the proper location of FM, finally resolved by placing it at 88-108. Television was given the opportunity for immediate post-war development by the allocation of 13 channels below 300 Mc. The advocates of wide-channel color television were given opportunity to experiment in the 480-920 Mc band.

Other important milestones in the establishment of these services were reached when the Commission issued its rules and regulations and standards of good engineering practices for FM and television.

The wartime freeze on the construction of new radio stations was ordered lifted by

the Commission on August 7, effective 60 days later.

Following its decision granting transfer of the Crosley radio interests to the Aviation Corporation, the Commission issued a proposed plan whereby all interested parties would be given an opportunity to apply for licenses of broadcast stations which are offered for sale. At the same time, the Commission announced that it will recommend that Congress consider the desirability of adopting a yardstick to measure the appropriate value of stations and also consider defining further the qualifications of licensees and particularly to determine to what extent holding companies, investment banking groups, large industrial empires and other business should be permitted to own stations.

A policy of more detailed review of broadcast station performance when passing on renewals was adopted by the Commission. In an order dismissing the UAW vs. WHKC case, the Commission stressed the duty of each station licensee to be sensitive to the problems of public concern in the community and to make sufficient time available, on a non-discriminatory basis, for full discussion thereof, without any type of censorship which would undertake to impose the views of the licensee upon the material to be

The Commission ruled that reports of stations to the Commission showing ownership

were to be open for public inspection.

There is every indication that the coming year will be even busier than the past one. The development of all forms of broadcasting will be one of the most significant elements in the nation's reconversion picture and the industry and the public can be assured that the Commission will exert every effort to expedite that growth for both the immediate and long-range benefits that can accrue to all.

For Complete FCC Personnel Please Turn to Page 225



## We're trying to act our ages

It's a little difficult, sometimes. On the one hand, we pride ourselves on being a young, frisky network that puts all the energy and enthusiasm of youth into everything it does. On the other hand, we're still sporting the long beard of experience we grew during the years our network was known as "The Blue."

As names go, ABC is America's youngest major broadcasting company. Yet WJZ, our key station in New York, is practically as old as radio broadcasting itself—and our nearly 200 affiliates from coast to coast are rich in experience, too.

We're trying to act both our ages, so that the people we do business with can get the combined benefits of seasoned radio experience and the willingness of youth to go out and do a job.

Our plans for the future are ambitious. We expect to do big things in radio and television. But our greatest ambition is to keep all the good friends we made in the past—to enjoy the same pleasant dealings we've had with the hundreds of time-buyers, musicians, artists, salesmen and engineers who first got to know us as "The Blue" and who assisted in our rebirth as ABC.

## American Broadcasting Company

A NETWORK OF 195 RADIO STATIONS SERVING AMERICA



## RADIO

### Greatest Social Force World Has Ever Known

By
JUSTIN MILLER
JOSEPH OF Broad

President, National Association of Broadcasters

ROM a humble beginning in the crystal set era, radio has forged steadily ahead until it is now one of the greatest social forces the world had ever known. It has done this within a brief span of time embracing only 25 years—a fleeting moment in the vast chronology of history.

Free American Radio looks with pride upon its achievements and its place in the world scene. Those achievements could have come only from this, the one broadcasting

system which is not government owned, or in large part government controlled.

A prophecy of its future may be found in radio's enviable war record; a record which the industry made of its own free will, in a spirit of cooperation that found every one of more than 900 broadcasters homogenized into a purposeful war effort and lifted radio to an undisputed position as the greatest of all instruments of communication, in coordinating and sustaining the unity and morale of 140,000,000 determined minds.

Free American Radio, immeasurably richer in its own traditions, and potentially stronger through the development of new forms, returns to peacetime operation.

With the industry entering this promising phase of expansion, the National Association of Broadcasters is improving and expanding its service to its membership and the great American public which it serves. Our departments of Research and Engineering will be developed with a view toward keeping our members fully informed on engineering and other technical phases.

A carefully selected committee of exceptionally able men is planning, with a sureness born of experience and a well-rounded knowledge of the requirements, an operating

program for NAB's new Employer-Employee Relations Department.

The Department of Broadcast Advertising is busily engaged in perfecting an elaborated pattern designed to cultivate new business for broadcasters, especially in the field of local retail advertising. Small market stations now have available a service tailored especially to fit their needs, and devoted exclusively to their interests. This service will be expanded constantly. An encouraging situation prevails in the legislative field, and in our relations with government.

A penetrating analysis of every aspect of public relations is energetically underway with two considerations, program service and industry self-regulation, receiving marked attention. Meetings for the purpose of discussing the problems of program managers

and news editors are being held.

The American broadcaster has earned a substantial place in the community life of the Nation. It is his purpose to dedicate his services, continuously, to ever-improving operation in the public interest. With the aid of the public he serves—a traditionally insistent public demanding constant improvement—the American broadcaster is striving toward fulfillment of radio's high destiny as a social force. Minor irritations, healthy signs of warm interest, fortunately are not lacking. The very freedom of the public to criticize a system that is dependent solely on acceptance by that public has made American radio the best in the world.

For Complete NAB Section and Personnel Please Turn to Page 898

# Thanks

To the radio editors of the United States and Canada.

To my brothers, sister, and the boys in the band.

To the Roosevelt Hotel.

To Larus & Brother Co., Inc., Makers of Chelsea Cigarettes and Edgeworth Pipe Tobacco.

And to our exclusive agents and friends, MCA.

Guy Lombardo

## Industry Outlook Bright For 1946-47

By FRANK BURKE, Editor, RADIO DAILY

RADIO greets 1946 with prospects of a boom unprecedented in the history of the twenty-five-old industry.

Although beset with problems of reconversion during the past fall and winter, the backlog of orders for equipment, the applications for new stations, and the present volume of business,

augurs well for the present year.

Applications for construction permits in the AM, FM and television fields continue to pour in at the headquarters of the FCC in Washington. Based on pending construction permits 1946 should see the number of stations in the United States doubled—2,000 or more stations before the end of the year.

Manufacturers of sets and equipment, hard pressed by reconversion problems in 1945, look forward to resumption of peacetime production. The OPA price regulations, strikes, shortages of materials have been among the factors

which have caused delays.

In the employment field the picture has improved immeasurably since the wartime days. Trained executives and technicians needed by broadcasters and manufacturers alike have returned from services in the armed forces and many thousands more of skilled help are being recruited for industry from the ranks of the G.I. Joes.

With the selection of Judge Justin Miller as president of the National Association of Broadcasters and a revamping of NAB policies especially in the labor and public relations field, the organization looms stronger this year. Labor relations as they relate to James G. Petrillo and the AFM have been placed on the agenda by Judge Miller and indications are that improvement will be noted in the coming months.

### Allocations Settled

Most important in the technical advances has been fixing of FM and television allocations by the FCC. These decisions, while contested in some quarters, have had a stabilizing effect within the industry with both prospective broadcasters and manufacturers looking ahead

to production in 1946.

While no concrete figures are available at this time as to the actual number of new stations which will be erected this year it is possible that 50 television transmitters; 500 FM stations and 200 or more AM stations will be on the air before 1947. These installations, however, are predicated entirely on the ability of the industry to get into full production within a short time.

Coupled with the prospects of much new station equipment is the demand for radio, television and FM receivers and the urgent need for replacement parts at the transmitters. The new set market is tremendous with indications that the industry can work full time production for the next three years before they deliver the requirements of the domestic market.

In the radio production and programming field no outstanding trends are indicated. One phase of programming that is being watched closely by both agencies and clients is the commentator and news broadcasting field.

#### Educational Outlook

Educational radio is looking to FM in 1947 to give impetus to school broadcast development with the Radio Council of the Chicago public schools being in the foreground of this experimentation. Likewise Ohio State University is fostering development of FM in education.

In appraising the public service obligation of radio for the new year it is the consensus of broadcaster opinion that radio has a special mandate to clarify the issues still standing in the way of real peace. To this end NAB and other organizations are fostering a movement for emphasis on peace and improved racial relations during 1947.

All in all the outlook for 1946 in the electronic industry is bright. With full time production getting in stride this year the prospects for 1947 are still brighter.

## LUCKY STRIKE

Presents

Every Sunday Over NBC — 7 P. M.—E.S.T.

## JACK BENNY

His Cast

MARY LIVINGSTONE
ROCHESTER
PHIL HARRIS
DON WILSON
LARRY STEVENS

Written by

SAM PERRIN
MILTON JOSEFSBERG
GEORGE BALZER
JOHN TACKABERRY

# TEN OUTSTANDING RADIO NEWS EVENTS OF 1945

The atomic bomb announcement and news of its devastation of Jap cities.

The defeat of Germany-V-E Day, and resultant celebration.

The defeat of Japan-V-J Day, dramatic status of uncertainty.

The death of Franklin Delano Roosevelt. Observation for three days by webs until interment services.

The death or mystery of Adolf Hitler's disappearance, still a topic of conversation.

The establishment of the United Nations organization in San Francisco.

The defeat of Winston Churchill in the first British election in years.

Postwar developments in South America, Europe, Orient and other Asiatic points.

The nation's reconversion program, business situation and strikes.

The war criminal trials at Nuremberg and in Manila, first of their kind in history.

### **Outstanding Broadcasts:**

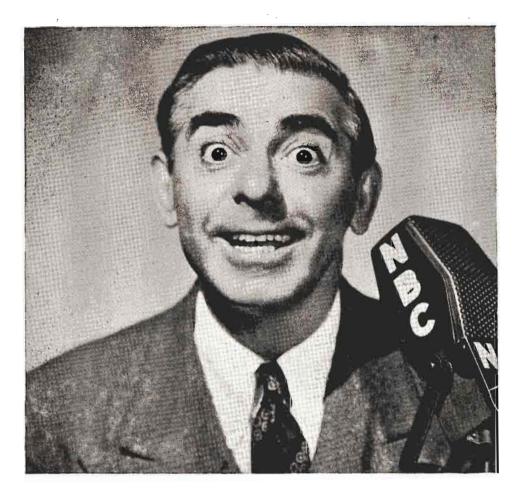
Norman Corwin's "On A Note Of Triumph," full hour show on CBS network.

Baukhage coverage of the funeral services of Franklin Delano Roosevelt for ABC.

Exclusive broadcast by MBS of the sentencing of Yamashita, Japanese war lord.

Pooled broadcast by Merrill Mueller, NBC commentator, during the Japanese surrender aboard the deck of the U.S.S. Missouri, covering signing of documents.

THANKS A MILLION... for helping us raise over a million Christmas Gifts for disabled War Veterans.



### **EDDIE CANTOR**

"I LOVE TO SPEND EACH WEDNESDAY WITH YOU"

9 P.M., E.S.T. — N B C

Broadcasting Over 127 Stations for SAL HEPATICA and TRUSHAY

# Programs Of 1945 -A Network Picture

By M. H. SHAPIRO, Managing Editor, RADIO DAILY

FOR the edification of the nation's listeners, the four major networks, American, Columbia, Mutual and National, broadcast a combined total of 28,684 program hours. Three out of the four webs broadcast music to the extent of approximately 30 per cent average, with drama and news in second or third place, depending upon the network. Here is the record:

AMERICAN

American Broadcasting Co., Inc. broadcast a total of 6,026 hours with music taking up 1,698 hours, or 28.2 per cent, devoted to various forms. News in second place, totaled 1,142 hours, accounting for 19 per cent of all programs aired. Variety moved into third from fourth place it held the year previous, with 933 hours, equalling 15.5 per cent of the year's total broadcasts. Dramatic programs gave way to news and found itself in fourth place on the network with 818 hours, or 13.6 per cent of all broadcast hours. Generally, American's time was 62 per cent sustaining and the rest commercial. Approximately 35 per cent of the total hours on the air in 1945 were under the classification of public service programs.

COLUMBIA

Picture on Columbia Broadcasting System reveals 14,990 sustaining programs of 4,611 hours duration in 1945 and 1,309 commercial shows totaling 4,038 hours of broadcast time. Drama, script serials and other forms, totaled 2,706 hours, both commercial and sustaining, but with a four to one ratio in favor of sponsorship; music however was hard by with 2,698 hours of time, greatly on the sustaining side. Of 7,381 such programs, 6,313 were sustaining and 1,068 were commercial. Popular music predominated in each case, with light and serious music following far behind, in order named. Variety was sponsored to the tune of 432 hours and 366 variety hours were heard as sustainings. There were 789 hours of news reports, of which 270 were sponsored; analyses and reports,

roundups of correspondents, built up toward a grand total of 1,398 hours of news of which total 529 were commercial. Talks, quizzes, discussions, interviews, etc., ran up 868 hours of which total 511 were commercial. These included public affairs, agriculture, household and other shows. Religious services, talks and music, hit 104 hours, but none of the 198 programs in this category was commercially sponsored.

MUTUAL

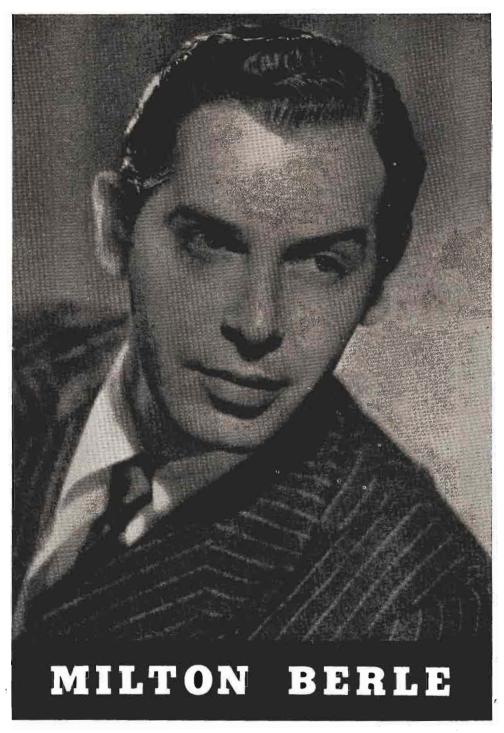
Mutual Broadcasting System dedicated approximately 32 per cent of its total programming to public service shows. This included religious, educational and special musical programs directed toward the then present war effort, news broadcasts, speeches and sports coverage. Total number of broadcast hours is estimated at 5,928. Broken down, the figures indicate: 242 hours of religious broadcasts; 99 hours devoted to educational shows; 323 hours toward the war effort; 161 to musical shows; 1,024 to news broadcasts and 127 hours to for-ums, making a total of 1,976 hours of non-commercial programs, excluding 151 hours devoted to special events and 53 hours to special sports shows.

NATIONAL

National Broadcasting Company's major programming was music as to the number of hours, 32 per cent of the total. Sponsored was 580 hours of this music and sustaining 2,078; former comprised classical, semi-classical and light music; latter category included 534 hours of dance music. Drama comprised 23 per cent of the total hours on the air. Of the 1,903 dramatic hours of programming, 1,730 was sponsored and 172 sustaining. News, which accounted for 21 per cent of the total, found 319 hours of news reports sponsored and 506 hours of analyses commercial. Variety, sponsored, was heavy comparatively speaking, with 603 hours commercial.

Otherwise NBC had 197 hours of quiz shows sponsored and 76 hours sustaining; making 3.4 per cent of the total.

For Complete Listing Of Commercial Programs On Major Networks See Page 865



NEW YORK OFFICE—1650 BROADWAY

## TEN OUTSTANDING TELEVISION EVENTS —OF 1945—

Regularly broadcast network television was begun linking New York, Philadelphia and Schenectady.

Long distance tele transmission was further advanced when the Bell System announced that at least 1,500 miles of coaxial cable would be laid by the year's end.

Philco Radio applied to the FCC for experimental relay stations in New York, Philadelphia and Washington asking for frequencies between 42 and 10,000 mc.

The first comprehensive experiment of classroom tele was announced by the New York Board of Education and NBC.

A plan for using airplanes cruising in the stratosphere for transmission of tele and FM was revealed by Westinghouse and the Glenn L. Martin Co.

The installation of three complete tele studios in the New York department store of John Wanamaker Co. announced by Allen B. DuMont Laboratories, Inc.

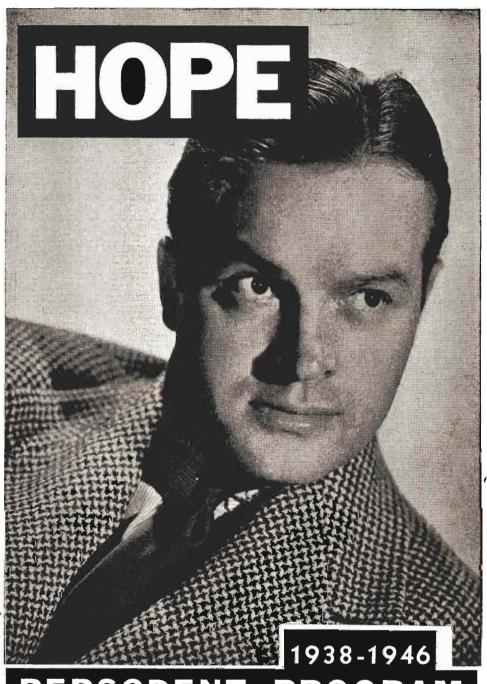
Successful transmission of full-color, high frequency tele across the New York skyline was announced by Paul Kesten, CBS vice-president.

A super-sensitive pickup tube, the image orthicon, claimed to be 100 times more sensitive than previous tubes was unveiled by RCA.

Coaxial cable between New York and Washington will be turned over to telecasters for experimental use after Jan. 1, the Bell System announced.

RCA demonstrated color tele, but said it would not be practical for home use for five years. Vastly improved monochrome was also shown and declared ready.

For Television Year Book-100 Pages-Please Turn To Page 965



PEPSODENT PROGRAM PARAMOUNT PICTURES

# Reconversion Is Dominant Factor

By BRIGADIER GENERAL DAVID SARNOFF, President RCA

SINCE V-J Day, in August, "reconversion" has been the dominating factor in research as well as in production at Radio Corporation of America. Laboratories that devoted every effort to the war now are concentrating on peace, as are broadcasting and communication services.

Since the war, the new supersensitive television camera tube called the Image Orthicon, developed in RCA Laboratories, was demonstrated at the NBC studios, in an exhibition that showed how television has acquired an electronic eye so sensitive that it sees in candlelight, moonlight, twilight or even in darkness with the scene "illuminated" by infra-red rays. This achievement solves major problems in television programming and in outdoor pick-ups, making possible 24hour news coverage. Here was a camera that brought new life and detail into television at the Army-Navy football game, despite the darkening shadows of a December afternoon.

### Crossing New Frontiers

The demands of war led the scientists across new frontiers in the spectrum of space. In applying television techniques to radar and in mastering the radio "echo," as well as in the development of secret systems of communication, new and even shorter wavelengths have been harnessed to perform new magic. A recent demonstration by the Western Union Telegraph Company of an ultra-short wave radio relay system, developed by RCA was a revolutionary step in electric communications, destined eventually to replace thousands of telegraph and telephone poles and thousands of miles of wire from coast to coast.

As a result of wartime developments, vehicular radio, or "citizens' radio," as it is popularly called, is about to be introduced. From microwave transmitters in automobiles, trucks and buses, travelers on the highways will be able to establish contact by radio with the nearest telephone exchange so that they can talk with any telephone subscriber in the coun-

try, just as a passenger on a modern ship can telephone via a radio link to home or

Civilian radio production is under way. Home and automobile receivers again are coming into the market, along with the new and improved Victrola phonograph. With "the music you want when you want it," the phonograph steadily climbs in popularity. A new non-breakable record, the most revolutionary development in phonograph records in forty-five years, has been introduced by RCA Victor to mark a new milestone in the reproduction of music by the world's greatest artists.

#### Television Ready For The Home

Science has made television practical for the home. All elements of a satisfactory television system are available. Television networks are in prospect as automatic radio relay stations are being built to relay television from city to city. At the same time the coaxial cable, another artery of television, is being extended; already New York is linked with Washington by means of this new cable, and it is moving into the South toward Dallas, Texas. Gradually, radio relays and coaxial cables will grow out across the country to link coast with coast—and to provide a nationwide service of sight and sound.

Before nationwide television is possible, however, there must be hundreds of transmitters to supplement the nine commercial stations now on the air. These transmitters will begin to be generally available late in 1946, and by the end of 1947 considerable activity in television broadcasting may be expected.

Television will be widely utilized throughout commerce and industry. Department stores will use it so that the public may shop by television; through intra-store television, merchandise will be displayed throughout the stores at "telesite" salons. Gimbel Brothers in Philadelphia, in co-operation with RCA Victor, have demonstrated this idea with

(Please See Page 59)



# EDGAR BERGEN and CHARLIE McCARTHY

The Chase and Sanborn Show Sunday Evenings N.B.C.

In Production . . . Walt Disney's "Mickey and the Beanstalk"

## A Place In The Sun For Women In Radio

By DOROTHY LEWIS, Coordinator of Listener Activity, NAB

DURING 1945 the importance of women in radio increased in significance primarily through two factors: their continued participation in wartime industry operation and the rapid growth of the Association of Women Directors of the National Association of Broadcasters. While during the war emergency women filled numerous staff jobs including engineering, many will automatically take over other duties with the replacement of veterans. Permanent values have accrued from this experience, however, since an all-round knowledge of station operation constitutes a necessary asset.

As part of their wartime service women broadcasters were represented by several well-known commentators in several war theaters, notably, Dorothy Thompson, Mary Margaret McBide, Kathryn Cravens, Katherine Clark, Rhona Lloyd, Janet Flanner, Ann Stringer and Pauline Frederick (Mr. Baukage's assistant).

One woman station manager, Mrs. Scott Bowen, WIBX, Utica, had the distinction of winning the coveted Peabody Award for the program "Cross Rhoads."

Linnea Nelson, time buyer for J. Walter Thompson, continued her important service to the industry through numerous NAB and AWD committees.

The Association of Women Directors increased its membership to over 700 women on 425 stations in 270 cities. Their activities supplement and complement many of the NAB's purposes and projects.

The AWD has many Associate Members, some in other countries. These women are in official radio positions in government, advertising agency or educational fields.

AWD members have taken active part in many important drives in 1945 rendering concrete service to national groups through appeals to homemakers.

Highlighting the year was the launching of the 1945 campaign "Women of the United Nations." Not only did such

distinguished personalities as Mrs. Franklin Delano Roosevelt and Queen Wilhelmina, but thirty-five national groups and all of the United Nations officially cooperated. Material was prepared by these countries and organizations for use on women's programs throughout the country. In 70 cities, AWD women spearheaded community campaigns dedicated to interest and inform their listeners about the United Nations. In this connection several women broad-casters attended the San Francisco conference, among them Dorothy Lewis who sent back official releases to AWD members. She later rendered this same service from the Food and Agriculture Conference at Quebec. This international project of AWD won commendation from government and civic leaders. Alma Kitchell and Dorothy Lewis represented the Association at White House and State Department conferences.

Another 1945 AWD project was the celebration of radio's 25th anniversary. Special material was forwarded to members in 270 cities where special programs with tributes from prominent local leaders were featured.

Thousands of women radio chairmen and officers of women's groups numbering into the millions have served radio through national radio committees and local Radio Councils.

On January 1st, 1946, there are three announcements of special interest to women:

On March 16th AWD will launch its third campaign on the theme "Women in the Communicative Arts; Their Part in Developing an Informed Public Opinion."

A census of AWD members and a membership drive is being launched during January and February.

Baroness Marthe Boel, Presidence, Conseil International des Femmes, announced the appointment of Dorothy Lewis as Vice-Convener of Radio for this key organization in most of the United Nations.

## JOAN DAVIS

Starring On The
"JOAN DAVIS SHOW"
For

"SWAN SOAP"

CBS—Every Monday Night

# 1946 Radio Market -Larger Than Ever

By WILLIAM NOBLE, President, Noble & Swars, Inc.

THE first full peace time year presents Radio with an opportunity to increase rapidly its great listening audience. Once again sets will be available in unlimited quantities and radio's potential listening audience should be upped substantially before the year's end without doubt.

That a new radio set stands high on the list of most desired purchases when goods become plentiful is revealed by numerous surveys made during the course of the war time years. In the case of radio it is significant to point out that the greatest increase from 1944 to 1945, in a survey conducted by the Bureau of the Census indicates that radio sets show the greatest per cent increase of six major household appliances. The Bureau estimates that well over 5,000,000 families will be in the market for a new radio set when they become available. Naturally this figure does not represent radio's new potential audience, but together with the yearly increase in number of families plus recovery of those "dead" wartime radio homes, it does indicate that radio's 1946 audience will be substantially greater than the 1945 audience.

Radio Homes figures presented in another section of RADIO ANNUAL for Major Radio Markets take all these factors into consideration. While the total United States estimate for Radio Homes declined in 1945, for the first time despite the greati ncrease in the number of families, the 1946 Total United States Radio Homes is estimated at an all-time high of 34,398,302—a national family coverage of 91.0 per cent based upon the 1946 estimate of 37,786,000 families.

Major cities of the country—those which showed an actual gain in civilian population during the period 1940-1943—while the nation's civilian population declined as a whole—are expected to maintain their rate of growth in 1946. At the same time rural counties, many of which suffered severe losses are expected to

regain some part of these losses during the year due chiefly to the return of veterans to civilian life. All this adds up, of course, to Radio's biggest potential audience of all time.

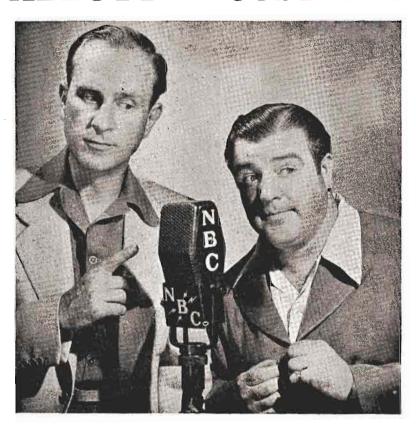
During the war we witnessed the greatest numerical dislocation of population in our history. The drift was to the industrial cities in the main and away from rural areas. Surveys conducted during the past two years in many cities show a surprising number of persons who intend if possible to remain in their new homes. This is particularly true in Pacific Coast cities where the milder and more even climatic conditions apply. Naturally, all those who relocated will not remain, but by comparing regional, state and county civilian population figures from the 1940 Census with the subsequent releases on War Ration books, it can be clearly seen where population shifts have occurred.

Radio's national family coverage, now standing at 91.0 per cent is the greatest single market medium available to the national advertiser. When it is remembered that commercial radio only celebrated its twenty-fifth aniversary in 1945 and in that comparatively short time has reached this eminence as our leading mass medium, it reflects credit on all those who have made this possible so short a time.

Future growth of family penetration by radio will be governed principally by the single factor of yearly family increase. With the present 91.0 per cent family coverage radio has practically reached the limit of response to advertised messages or to put it another way, radio has attained nearly complete coverage of selective families. However, most forecasts on number of families show substantial gains yearly up to and through 1960 and if the present coverage percentage prevails, then nearly all new families will become "Radio Homes."

For Major Markets-Radio Homes Section Please See Page 247

# ABBOTT and COSTELLO



On The Air
Thursdays—NBC
For CAMEL CIGARETTES

¥

On The Screen in UNIVERSAL PICTURES



Exclusive Management EDWARD SHERMAN

New York

Philadelphia

Hollywood

## The Current Era Of Television

By J. R. POPPELE, Pres., TBA-V.P., Chief Engineer, WOR

MUCH has been written or said about the "promising era" of television. I hereby inter the "promising era" for good. It ceased to exist the moment the defeated Japanese military aides affixed their signatures to the surrender documents aboard the Missouri in Tokyo har-

bor last September.

At long last we can ditch the "promise of television" for something we've all been "promising" for years,—television for everyone is here. The year just ended marked the beginning of television's participation in our daily lives. Granted, delivery of equipment is still in the stage of expectation, but by the time these words appear in print, it shall have, to some extent, reached the market.

During the war the torrent of promises for television rolled off lips and the presses in an unending stream. Some of them were well grounded; a great many others soared in the realm of dreams and nonsense. Separating the wheat from the chaff brings these factual certainties to light:

 Large screen television sets for home use, with improved definition and operating efficiency, have been demon-

strated and put into production.

2. Flat-faced cathode ray tubes for direct viewing and projection television were manufactured and shown to be far superior to pre-war rounded-edge types.

The immense possibilities for television's use in news pickups was demonstrated when RCA tore away the veil of secrecy on its uncanny Image Orthicon, making possible the scanning of news events that take place in little light-or

no light at all!

4. Network television on a regular operating basis was inaugurated Saturday, December 1, when the Army-Navy football game was coaxial-cabled from Philadelphia to New York City and air-relayed to Schenectady. Thus audiences in Philadelphia, New York and Schenectady watched the classic event simultaneously. The Washington-to-New York cable link for video was scheduled to begin in Janu-

ary of this year.

5. Most important, the Federal Communications Commission authorized immediate commercialization of 13 channels for television operation and over 140 firms clamored for frequency assignments. An allocation plan making possible over 400 video stations in the firs**t** 140 major markets of the nation was approved by the Commission.

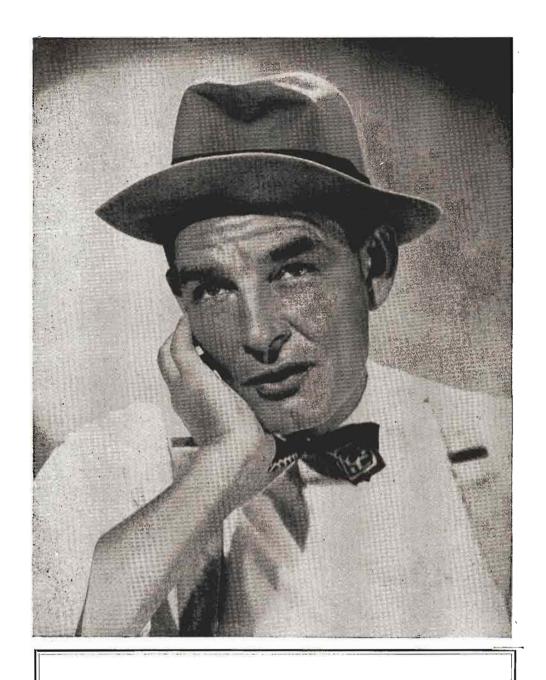
In addition to the foregoing, television stations operating in five major cities from coast to coast began a gradual expansion of program service to the public. At the year's end some stations were telecasting 171/2 hours a week, the most ambitious programming since 1940.

The demand for television receivers. which, up to the end of 1945 were not in general production, amazed even the most ardent enthusiasts. Program parties at homes of those possessing television receivers have been a general rule for sometime, with as many as 60 persons viewing the Army-Navy classic on receivers in some homes.

Thus it is quite apparent that the "promising era" of television has resolved itself into the "current era," and now that we have finally seen television come into its own, there is every reason to believe that it will carry to the far reaches of the nation on its own atomic momentuni.

To say that television has attained the acme of perfection is to court ridicule. Men of science who probe the mysteries of our electronic world tell us they see advances which, in time, will make present perfection appear crude.

We may well assume that these future developments will bring us three-dimensional and all-electronic color images, more compact receivers in great volume at low cost and an array of other awaited improvements that will amaze the world and expand our industry.



Ed (Archie) Gardner

## BMB Objective A 'Yardstick'

By HUGH FELTIS, President, Broadcast Measurement Burcan

HOW many listeners have you got? And where are they located?

These questions are fundamental in the purchase of radio time, and therefore

fundamental in its sale.

The number of families who listen to a station and their location are the most basic of all radio measurements. Odd, then, that the 25th anniversary of commercial radio should be but the birth date of BMB, designed primarily to provide this measurement.

For years radio stations have used widely varying definitions of station audience, widely varying yardsticks whereby to measure it. Indeed, the growth of commercial radio has focused attention on the need for a common yardstick by which to measure station audiences and has prompted the formation of BMB to create the yardstick and measure station and network audiences by it.

The Association of National Advertisers and the American Association of Advertising Agencies as well as the National Association of Broadcasters are represented on the Board of Directors and on every committee of BMB, assurance that BMB will serve buyer and seller alike.

What Does BMB Measure?

BMB measures station listening by radio families in the continental U. S. The BMB Index of Station Audience will report the number of families who listen each week to every subscribing stationseparately by day and night. The weekly standard is based on the normal radio programming cycle. The BMB measurement of total audiences establishes a true potential for the comparison of all stations.

How Does BMB Measure Listening?

In measuring station audiences BMB uses the controlled-mail ballot technique, which is a carefully designed, closely supervised procedure to assure a representative sample, active attention of each family in the sample and sufficient time so that every member in the family can participate in filling out the ballots.

Official BMB Reports are published in two forms, U. S. Area Reports and individual Station Reports.

The Area Report shows for the entire United States, alphabetically by state, county and measured cities in those counties, the number of radio families, and for each subscribing station, its day and night audiences in the area, expressed in terms of radio families and per cent of all radio families in the area.

#### Where Does BMB Measure?

BMB surveys each of the 3.072 counties in the 48 states and the District of Columbia. For the 36 counties having abnormally large areas and sufficient population, 85 subdivisions are separately sampled.

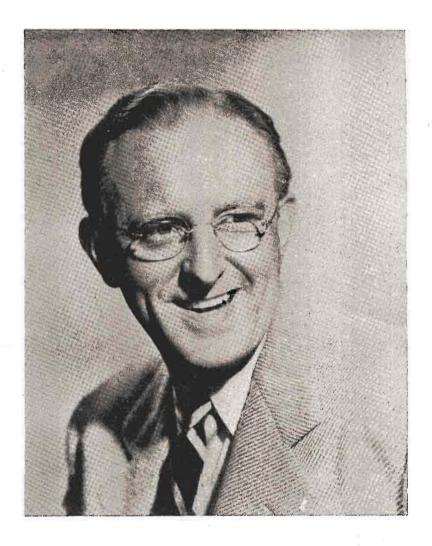
Separate tabulations are made for each city in which a station is located. All cities of 50,000 population or more in heavily populated metropolitan counties and all cities outside of metropolitan counties having a population of 10,000 or more are also separately surveyed. A total of 4,500 separate places are to be measured and reported.

BMB Survey

The first nationwide study will be in the field in the spring of 1946. The huge number of replies called for by BMB's stringent standards will require the summer and early fall for tabulation. The finished reports of the first study will be in the hands of subscribers in the winter of 1946-47.

First Year's Progress

Progress in the development of the Bureau since its incorporation in January, 1945, has been rapid. The first three months of 1945 were devoted exclusively to station solicitation. With the completion of the operating staff in July, the Bureau Board and Committees, composed of Research and Advertising executives, concentrated on working out the technical details of Bureau operation. By the end of the year contracts for the coding, editing, tabulating and mailing of the first Bureau study were assigned. By January 1, 1946, 602 stations or over two thirds of all U.S. Commercial stations had subscribed. So had all four major networks.



# Thinking of you KAY KYSER

COLGATE-PALMOLIVE-PEET
NBC---WEDNESDAY NIGHTS

Exclusive Management
MUSIC CORPORATION of AMERICA

# What FM Means To Education

By JAMES R. ANGELL, Public Service Counselor, National Broadcasting Company

THERE are many reasons why FM should be of peculiar value in the field of educational broadcasting and it is to be hoped that nothing will seriously interfere with the development of this relatively new technique.

The comparative freedom of FM from the interruption of noise is in and of itself an item of considerable importance where broadcasts are being brought directly into school and college classrooms. The acoustical properties of many of these rooms are inevitably none too good and when the broadcast itself is blurred by static, or other noise disturbances, the teaching value of the broadcast is often seriously impaired.

### Long Term Viewpoint

Even more important, however, from the long-time point of view is the circumstance that FM, in part because of the intrinsic limitation of the primary area in which it can be effectively used, makes it both possible, and indeed necessary, to have special regard to the local peculiarities of the institutions and communities which it attempts to serve.

Broadcasts directed to the grades are not often seriously affected by school time-schedules. To be sure, the special school curricula which are to be served must be taken fully into account; but in the case of broadcasts directed to high schools there has always been the most obstinate difficulty in adjusting time-schedules to the hours at which broadcasts were offered.

A program put on over an FM station in a given locality can, with the cooperation of the school authorities, adjust itself to these local conditions in a way in which no network program can hope regularly to do. Furthermore, an FM system, whether owned by a School Board or by some private agency, can readily repeat a program to meet the particular needs of different schools or local organizations. This procedure is also practically impossible over a network.

#### Network Difficulty

The same difficulty from which the networks suffer in this matter has also lessened the usefulness of educational broadcasts from powerful regional stations using the common AM system. Such a station may be clearly heard in two large cities, A and B, situated one hundred miles or more apart, and the school time-schedules in A, as well as the curricula, may differ widely from those in B.

It should, of course, be remarked that some cities have had their own school broadcasting stations, some of them operating on AM and some of them over ultra-shortwave facilities. To all such FM offers appreciable improvement in service and it can hardly be questioned that many communities which have not had thier own school broadcast programs will now find it possible to enter into this extremely useful field.

#### Conclusion

As is well known, it is expected that through relays and other devices we shall presently have FM networks. When and if this occurs on any large scale, the improved clarity of the broadcasts would remain, but the schedule difficulty will occur again just as with the AM system in existing networks.

For Complete Section Devoted To FM Please Refer To Editorial Index



## REXALL PROGRAM

Sponsored by United Drugs

Pacific Time 6:30-7:00 p.m.

Eastern Time 9:30-10:00 p.m.

Mgt. LOU CLAYTON

# The Economic Role Of Advertising

By FREDERIC R. GAMBLE, President, American Assn. of Advertising Agencies

EMPLOYMENT of 55 to 60 million people is shaping up as our post-war

goal.

If income per person averages \$2,000 a year, total income payments will be 110 to 120 billion dollars. At least that much national income will be necessary annually for many years to carry our post-war budget, including our great national debt.

This means producing and distributing goods and services in greater quantities than ever before—from 30 to 50 per cent more than in any previous peacetime year. There is no question about our ability to produce. Our war experience proves that. The problem is how to distribute the increased volume.

The responsibility falls on the dynamic factors in distribution—the activities that move goods. There are only a few of

these dynamic factors:

(1) Personal selling; (2) Sales promotion and merchandising; and (3) Adver-

tising.

Of these three, advertising is the mechanized counterpart in distribution of the machine in production. Much of the responsibility for distributing this great volume of goods and services will fall on advertising—perhaps the greatest.

When national income was 56 billion dollars in 1935, advertising expenditures totaled 1.7 billion dollars, or approximately 3 per cent.

In 1943, national income, under the impetus of the war, rose to 142 billion dollars. Advertising expenditures were 2.1 billion dollars, or approximately 1.5 per cent.

If the peacetime ratio of advertising to national income prevails post-war, then advertising volume should reach 3.3 to 3.6 billion dollars annually.

All branches of advertising should, I believe, recognize this responsibility and prepare to handle a much greater vol-

ume of business. We must strive to make advertising more productive and to lessen advertising failures if we are to do our part in moving this great post-war vol-

ume of goods and services.

President Truman recently said, "The consumer must be reached and sold at the lowest possible cost. The techniques of selling and servicing need polishing up after having been laid away for more important things during the war. Circumstances this year clearly point to the need for a critical re-examination of the ways and means, and the costs of distributing goods and services from producer to consumer."

In retrospect, the contribution of broadcasting in the war effort, particularly through the work of the War Advertising Council, speaks for itself, and radio doubtless will continue its co-operation on campaigns in the public interest through the Advertising Council's peacetime program which is now getting under way. Radio advertising has shared in the greater recognition by government of the power of advertising as both a social and economic force for good, something which was not generally appreciated in Washington at the time the War Advertising Council was organized.

Because radio comes into the home and in many ways has become an intimate part of family life, radio has a special and peculiar responsibility in seeing to it that both the public interest and the good will of the listening public continues to be maintained and strengthened.

This brings up the question of the current charges in some quarters that radio is being over-commercialized. While some of the attacks on radio are without foundation, the apparent objections of some listeners to the number of consecutive commercials concentrated in the period

For List Of Advertising Agencies And Radio Accounts See Page 167



Thanks, Radio Editors, for your confidence in me, and thanks also to my new friends at Columbia Recording Corporation for making recording with them such a pleasure.

Sincerely

Dinah

of two or three minutes around the station break are understandable and worthy of examination and consideration by the radio industry.

To improve this situation is a very real problem since no one in the advertising business controls radio. Certainly the advertising agencies do not. They compete vigorously among themselves and on behalf of their clients. Scores of advertising agencies are engaged in network broadcasting, and even more scores or hundreds in spot broadcasting. Advertising agencies endeavor to make their clients' advertising successful, which is natural and understandable, since that is their job. But at the same time, most agency executives are sufficiently enlightened to realize that quick success at the expense of radio listening and public good will toward advertising itself is neither good business nor good citizenship.

The A.A.A.A. works for the improvement of advertising and recognizes that advertising agencies, along with advertisers and media, have a considerable responsibility for any elements of it that may be deemed objectionable and for working toward the improvement of these elements. Our Association, working

with the representatives of advertisers and media is actively seeking to develop ways and means to improve the content of advertising through self-regulation and to make an over-all industry approach to the improvement of radio, as well as all other forms of advertising.

Our A.A.A.A. Committee on Radio Broadcasting is constantly working in the field of radio and in 1946 figures to be even more active in working toward the goal of facilitating the use of radio as an advertising medium, improving standards and relations with other groups in the industry, and in doing everything possible to help see to it that the part agencies play in radio measures up to their responsibilities.

Our A.A.A.A. Special Committee on Television has been working for some time in the fluid field of this infant industry and while the future of T-V as a bright and shining new advertising medium is still in the process of laying its foundations, through the work of our Television Committee, the A.A.A. looks forward to co-operating in the development of television as an advertising medium as we have with all other media.

Radio has great opportunities and responsibilities ahead in 1946!

(Continued from Page 45)

### RECONVERSION -- By Brigadier General David Sarnoff

great success and have received public acclaim for a new service and convenience.

New Uses Of Television "Eyes"

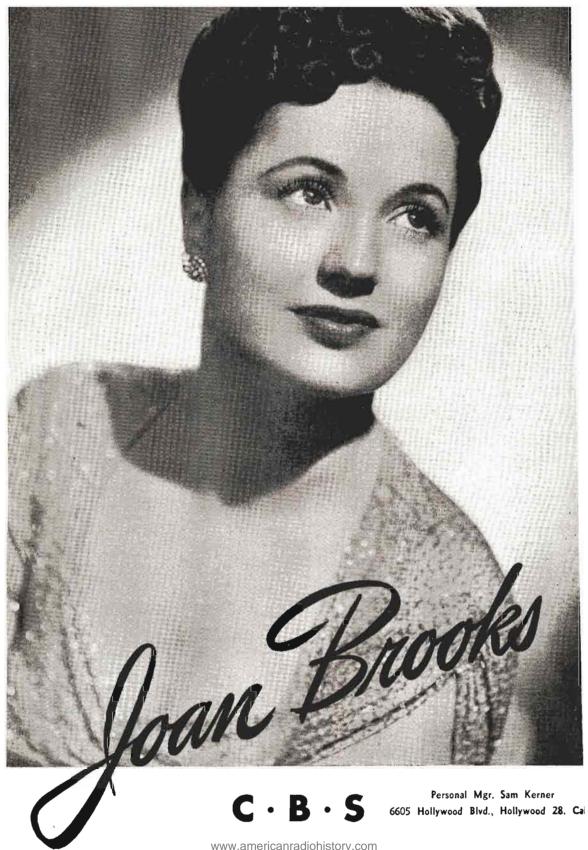
Industry too will find considerable use of radio sight as "eyes" in factories—means of co-ordinating and controlling complicated manufacturing processes, observing and directing vital operations from start to finish. Industrial television will furnish the means for looking into chemical reaction chambers and other areas of production, dangerous or inaccessible to the human eye.

War made vision a vital part of electronic communications. Airborne television perfected by RCA has been demonstrated to reveal how an "eye" in the nose of a plane scans the terrain while a small portable transmitter flashes the panorama to a distant screen on which observers see it exactly as the pilot. And now radar—a direct offspring of television—will be applied commer-

cially, especially to aviation and navigation, for it is a new all-seeing "eye" for the pilot, whether in the cockpit of a plane or on the bridge of a ship. Radar in the control towers at airports, will bring the sky, the runways, and nearby planes, into view whether the weather be thick or the night cloudy and dark, with all lights obscure.

In the field of air navigation, RCA has devised a complete system for preventing collisions, controlling traffic, performing instrument approaches and in the general navigation of aircraft. Unique in its combination of television and radar techniques, this new system is called Teleran.

The miracle of radar and the advent of postwar television, make 1945 a year to be remembered as beginning the third cycle in the evolution of radio; First, there was wireless telegraphy; second, broadcasting of the human voice and music, and now the world enters the third cycle—the era of radio sight.



# Radio Expanding Rapidly On Coast

Bu RALPH WILK, West Coast Representative-RADIO DAILY

OS ANGELES stations and Hollywood L OS ANGEDES stations and headquarters of national networks are preparing for a busy year in radio. Three of the webs have sites for new homes, and at this writing NBC is constructing a \$630,000 one-story addition to its Sunset and Vine building. The new NBC structure will provide two additional studios, with 340 seats each, and will conform with the architecture of the main building. NBC's Western division recording department will be moved to the basement of the addition. Thirty t.c. commercial and two t.c. sustaining shows emanate from NBC's Hollywood home, and the additional quarters will provide six audience studios in all.

Mutual-Don Lee's new home will be erected on Vine street, between Fountain and Homewood, with the structure and equipment to represent an outlay of \$1,250,000. It will contain four large audience studios, six medium-sized and six intimate studios. It will require nine months to complete the new structure. Six t.c. sponsored shows and two t.c. sustainers emanate from Mutual's Hollywood headquarters.

CBS is expected to build an addition on ground adjoining Columbia Square. At present it has five audience studios, with 29 t.c. shows emanating from its Hollywood home.

Although ABC spent a considerable sum in preparing its present quarters on Highland, near Sunset, it still is using studios at NBC and is expected to purchase a site for a new building. It airs 15 t.c. commercial programs prepared here, in addition to eight t.c. sustaining shows.

Associated Broadcasting System, which has moved to 6000-Sunset Blvd., is airing five t.c. commercial programs from the Southland, in addition to special events.

KGFJ has moved to new quarters at Sunset and Vine, while at this writing approval is expected shortly from the FCC on the New York Post-KMTR deal. The New York Post-KYA (San Francisco) agreement was approved last year, and Don Fedderson, who manages KYA, has also been supervising KMTR pending approval of the pact.

Dick Joy and Donald C. McBain have opened their new station, KCMJ, at Palm Springs, with Clinton Jones, a Columbia Pacific executive for several years, as manager.

The Universal Broadcasting Co., which will operate the Universal network, of which KSFO, San Francisco, and KXLA, Pasadena, formerly KPAS, are the nucleus, took a long-lease on the two-story building at 6757 Hollywood Blvd., Hollywood. The cost of remodeling the structure and installing new equipment represents an outlay of \$250,000. Several years ago the structure housed the famous Montmarte cafe, which was one of Hollywood's show places.

Universal Recording Co., which will produce and sell package shows, is allied with the Universal Broadcasting Company. E. J. Broman is vice-president and general manager of the organization. Universal Sales has also been organized to represent the Universal web, which has made a deal for KXA, Seattle, subject to the approval of the FCC. The network also plans to acquire other outlets on the Pacific Coast.

W. I. Dumm, who is the head of the Universal Broadcasting Co., is the owner of KSFO, and is president of KXLA, in which he holds a large interest.

J. Frank Burke, Sr., veteran Southland broadcaster, has built a radio center building at 6000 Sunset Blvd., which recently opened. It serves as the Pacific Coast headquarters of the Associated Broadcasting System, and in addition, is the home of advertising agencies and other concerns allied with the radio industry.



# GARRY MOORE

on the air for

### **REXALL DRUG STORES**

Friday, 9:30-10:00 p.m., E.S.T.

CBS

# Washington Looks Toward Busy 1946

By ANDREW H. OLDER, Staff Correspondent, RADIO DAILY

RADIO spent 1945 waiting for 1946. Although no year has seen a greater volume of historic broadcasts or a better all-around coverage of global news, broadcasters had had a glimpse of the technical promises in store for them.

The FCC, too, knew what was ahead. Just as anxiously, but with a plentiful supply of aspirin on hand, its key officials were busy trying to clear the decks for the commission's busiest year yet. More than a thousand new applications for broadcast licenses—AM, FM and tele—were on hand, with additional

dozens coming in weekly.

Radio was establishing itself as one of the important factors in shaping the future. Aside from the military uses of radio, it was never clearer that what the White House, Congress and the executive agencies of government decide depends in large measure upon what the American people hear over the air. More than ever before the American people relied upon radio for their initial news, and more than ever they relied upon radio to bring them the opinion of leaders on the various national and international issues. Although this a natural development, the newsprint shortage has emphasized it.

#### Rarin' To Go

But what radio was waiting for was the opportunity to go ahead and take full advantage of the revolutionary technical advances perfected just before or during the war. Important improvements in AM transmission were on hand, the relatively new FM transmission, television and facsimile—as well as new equipment to improve the quality of various local programming.

Now, while newsprint is still short, broadcasters are beginning to be able to take advantage of these new developments. Deliveries on FM transmitters, new tubes and various other equipment items designed for better radio service

are being made.

Washington is the center of all these

developments. All, or nearly all, pass through the FCC, with the commission responsible for authorizing and encouraging their use. FM, of course, has been most in the news, with a year-long battle over the location of the FM band finally settled by commission decision that the service should be moved to the 88-106 megacycle strata from its prewar position at 44-50 megacycles. Although the industry reaction to this decision was mixed, there was general approval for the far greater number of channels made available.

There was general agreement also that these channels will be needed, with estimates of the number of FM stations to be built ranging from two to four thousand for the next four-year period. Rather surprising has been the flood of new AM applications—which at the end of the year touched close to 500.

#### FCC Stiffens

Discernible during the year was a new and stiffer attitude by the FCC toward infringement of its rules. Several licenses revocations were ordered—and it is probable that the commission, which for years would not order a revocation, will refuse renewals far more frequently now that enough broadcasters will be on the air so that service is still available when offenders are cut off. Congress has still made no move to equip the FCC with any penalty other than revocation—in fact, Congress has shown no interest in amending the communications act, and there is no indication of such interest for 1946.

#### Truman-Miller

A surprise to most broadcasters was the failure of President Truman to reappoint to the commission former Governor Norman Case of Rhode Island, Republican veteran held in high esteem by the entire trade. His successor is Governor William R. Wills of Vermont, a businessman thus far prevented by illness from pointing to any important estimate of his capabilities.

# 13th Consecutive Year Presenting THE ORIGINAL

## "MAKE BELIEVE BALLROOM"



CREATED BY

## AL JARVIS

MONDAY THRU SATURDAY 11:00 TO 2:30 P.M., KFWB



"CAN YOU TIE THAT"



National Representative, WILLIAM G. RAMBEAU COMPANY
NEW YORK AND CHICAGO

## Chicago Contends For Radio Honors

By BILL IRVIN, Staff Correspondent, RADIO DAILY

THE coming twelve months, the first full peacetime year since 1941, will see Chicago emerge as the important radio and television center it is potentially capable of being by virtue of its favored geographical location and be-cause of its already great contributions to broadcasting, both in techniques and talent. The fact that already under way are several postwar projects looking to the improvement and expansion of facilities, in television as well as radio, is enough on which to base a prediction that the city, which has virtually been the hub of broadcasting for more than two decades, will make even greater contributions to radio and assume an increasingly more important place in the broadcasting picture in the months to come.

#### Construction Programs

NBC's \$100,000 modernization program for its Merchandise Mart studios is well advanced. When completed, the acoustical and decorative face-lifting will put the network's Chicago studios on a par with anything New York or Hollywood has to offer, both from the standpoint of acoustical engineering and streamlined splendor.

Construction also is well under way on the new six-story addition to the WGN plant which, on completion, will make possible a substantial expansion of WGN activities.

Listener interest in Chicago-originated programs showed a marked increase in 1945 over the preceding year, according to figures released by several Chicago stations having audience broadcasts. WGN, for instance, played host to more than a quarter of a million persons in 1945, most of whom viewed the opera and operetta performances of the Chicago Theater of the Air. Attendance at programs requiring tickets totaled 270,-792, an increase of 31,149 over the record attendance of 1944. In addition 15,000 persons attended programs which required no tickets for admission. Approximately 149,000 persons attended the

American Broadcasting Company's Chicago-originated shows during 1945. Greatest attendance record for ABC programs was set by the Breakfast Club with 78,677 ticket requests. Runnerup was the Quiz Kids with more than 20,000 requests. A total of 124,800 persons attended the WLS National Barn Dance broadcasts at the Eighth Street theater during the year.

#### More Studio Audiences

With plans in the offing for the use of available legitimate theaters as radio playhouses, and with the launching of more Chicago-originated audience shows, including a possible four or five by ABC, an even greater interest in local studio audience broadcasts is expected during 1946.

The action of the FCC in allotting Chicago seven television channels, along with several other factors, makes the Windy City's tele outlook equally as promising. WBKB, the Balaban and Katz station, has taken the lead in television activity, principally with the signing of a five-year pact with the management of the Chicago Coliseum for exclusive coverage of all events taking place there, mainly sports spectacles such as basketball tourneys, ice shows, prize fights, wrestling matches and roller derbies.

#### Additional Tele Plans

P. K. Wrigley, owner of the Cubs, has announced plans for televising Cub games at Wrigley Field this summer if proper television equipment is available.

Summing it up, no less an authority than Paul Whiteman, who has more discoveries to his credit among the top stars of radio than probably any other individual, foresees a great future for Chicago as a radio center, if Chicago will fight for it. Himself a Chicago radio personality for many years, Whiteman recently recalled how many of the top names and programs in radio today got their start in Chicago. This development of talent and program ideas, Whiteman believes, may be expected to continue.



"Fibber McGee and Molly"

ELEVENTH YEAR FOR THE MAKERS OF JOHNSON'S WAX

# Canadian Radio Is On The March

By T. ARTHUR EVANS, Secty.-Treas. Canadian Association of Broadcasters

IN ANY consideration of what is in store for Canadian broadcasting stations during 1946, Frequency Modulation must be given a top position. As in other countries, World War II delayed the development of FM in Canada but since the cessation of hostilities Canadian radio stations have turned their attention to this most important phase of radio broadcasting too find out what is wanted from FM and how best it will fit into the Dominion broadcasting scheme. All broadcasters recognize that the establishment of FM will make for better performance of broadcasting than is now obtained from the use of the Standard Broadcasting Band.

Recommendations

The Canadian Association of Broadcasters has, in cooperation with its member stations, submitted to the Canadian Broadcasting Corp. and to the Department of Transport of the Government certain recommendations regarding FM which, in its opinion, will best serve the people of Canada. Briefly these recommendations are:

1. That the same frequency band as used in the United States be adopted.

2. A treaty should be concluded with the United States to take care of border interference.

3. Present AM broadcasters should be licensed for operation on FM—others where it is shown to be in the public interest.

4. Broadcasters should be permitted but not required to broadcast the same programs over both systems.

5. The call letters should consist of 4 letters with no figures.

Undoubtedly, these recommendations will result in a method of FM broadcasting best suited to serve the Canadian public.

In 1944 permission was granted to 33 privately operated Canadian radio stations to increase power to a maximum of 5,000 watts where suitable channels were available. It was, of course, not

possible to obtain the necessary equipment during 1944 and 1945 but this difficulty has been largely overcome and a number of stations will, during 1946, increase their signal strength to the 5,000 watts allowed, with a consequent better service to the public.

Audience Main Factor

The Canadian Association of Broadcasters has long recognized that in the final analysis the listening audience is the controlling factor in the operation of any broadcasting station and that the likes and dislikes of commercial programs by the listener is of paramount importance to the broadcasting industry. With this thought in mind, the Association in 1943 authorized the formation of a joint committee to be known as the Commercial Radio Research Committee.

Spring Report
The Committee will be in a position to present a reasonably complete report to the Annual Meeting of the Canadian Association of Broadcasters in May, 1946, and its conclusions will be of interest to all who are engaged or interested in radio broadcasting both in Canada and in the United States.

Rate Schedules

The Canadian Radio Station Rate Schedules brochure, which is well known in the industry, will continue to receive the attention of the committee responsible for its production.

The Bureau of Broadcast Measurement is now firmly established and is providing accurate statistical data regarding the coverage of Canadian radio stations.

The year 1946 presents problems to Canadian broadcasters, but these problems are by no means insurmountable. The members of the Canadian Association of Broadcasters will, with the cooperation of the Canadian Broadcasting Corporation, continue to serve the public, mindful of their obligations, and conscious of the responsibilities imposed upon them by being licensed to broadcast.

For Complete Listing of Canadian Stations-See Editorial Index



### Question:

Find the only three-handed Master of Ceremonies in radio.

### Answer:

Ralph Edwards—TRUTH OR CONSEQUENCES—DUZ, In that particular "consequence" Ralph needed three hands. He's between the Captain of the U. S. C. football team and a Trustee of the University of Alabama.

# New Developments In Electronics

By S. P. TAYLOR, Mgr.-Distributor Sales, Radio Div. Western Electric

URING one of the most critical stages of the recent war when the shores of America were yet open to the threat of foreign invasion, Mr. F. R. Lack, Vice-President of the Western Electric Company, was called upon to address the annual meeting of the FMBI. He was asked to paint a word picture of the new developments and techniques West-ern would offer FM broadcasters in the postwar world. Worthy of repetition are the following words Mr. Lack used as he summed up industry's responsibility to a nation at war by stating Western's policy, "I am happy to say that we have nothing new to show you and nothing new to talk about. I am happy because I do not have to tell a soldier named Joe, who needed a radio very badly last month, that we could not deliver because we diverted some engineers and shop people to building the model of a new superdooper FM equipment to show you and thus strengthen our postwar position. I am sorry that I can't tell you when we will be able to talk. But, no one can tell me when the war will be over."

Knowledge and experience gained as a pioneer in research, development, and production in all phases of communications, including radio broadcasting and sound transmission, particularly qualified Western to undertake the gigantic task of developing a multitude of complex devices required to wage modern war.

When the thunder of war finally ceased with V-J Day in 1945, the Western Electric Company, as manufacturing and supply unit of the Bell System, then concentrated its full resources on the production of telephones and associated equipment to relieve the shortage accumulated during nearly four years of war.

A complete line of AM transmitters ranging from 250 watts to 50 kilowatts is currently in production and now being delivered. Also designed and in produc-

tion to take care of all directional antenna array requirements for AM broadcasting are line branching, phase shifting, phase monitoring, and antenna coupling equipments. By the end of 1945 designs were well under way and production had already begun on FM equipment to serve the needs of FM broadcasters. When the FCC assigned the new higher frequency FM allocations, Western promptly proceeded with conversion of customers equipment purchased for operation in the old 42-50 megacycle band to operate in the new 88-108 megacycle portion of the frequency spectrum.

New techniques in modern radio broadcasting have imposed more exacting requirements on that vitally important portion of the broadcasting plant—Speech Input equipment.

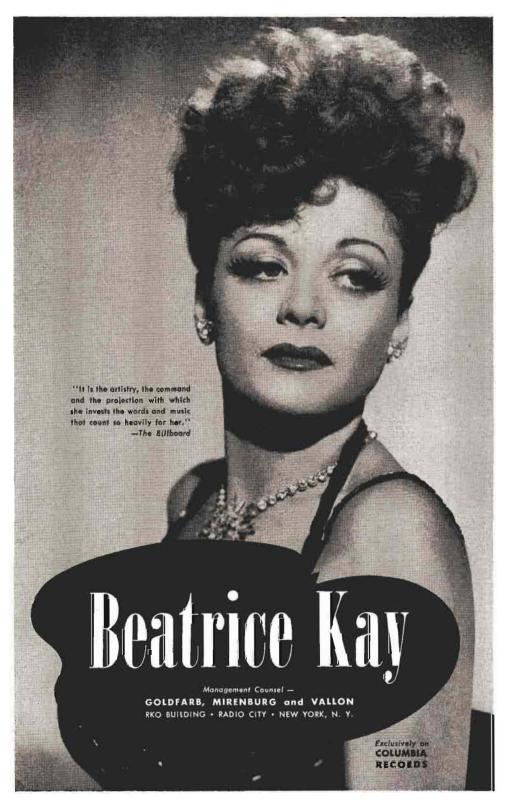
In the peace of today as in the war of yesterday the telephone still represents the indispensable symbol of speedy and efficient communications for linking together the world's common interests whether they are afloat, in the air, on the highways, or in the quiet of a rural community. For ship to shore through established shore stations, or ship to ship, Western Electric's Marine Radio Telephone Equipment has for years provided instant and dependable two-way com-

munications.

"In conjunction with Bell System Mobile Service, Western's recently announced 238A Mobile Radio Telephone will make contact from any equipped vehicle to any telephone connected to Bell Telephone lines."

In addition, with many new and improved products—some, the outgrowth of developments made during the war, such as the Primary Frequency Standard, Thermistors, Silicon and Germanium rectifiers, and a host of new vacuum tubes—Western Electric confidently faces the future better equipped than ever to master any communications problem.

For Complete Equipment Section Please Turn to Page 1037



# Advantages Of ET Programs

By AARON S. BLOOM, Treasurer and Director, Kasper-Gordon, Inc.

THE old adage that "you can't teach an old dog new tricks" has been blasted as thoroughly and effectively as were two Japanese cities by the atomic bomb. For plenty of long-time advertisers have discovered the practicability of the transcribed program—the custom built transcription series built specifically for their use, as well as the open-end syndicated recorded program series.

There are advantages to the transcribed program which no network or regional network show can compete with, and legion are the advertisers who now know the worth and value of the e.t.

program.

For example, can't you clear time on a network? Don't let that bother you. Put the show on transcriptions, and select the best available time in the markets you wish to cover. Or perhaps you can't buy a split network. You must buy some cities you don't want, or where you don't need coverage. Just put the program on transcriptions and choose the markets you wish. Then again, maybe you'd like to use a different station in some markets, than the network affiliates in those cities. Don't pull your hair out by the roots. Disc the show and buy time on the stations you want.

#### Product-Test

Suppose you don't want to build an expensive custom tailored show to test a product in a certain market, or group of markets. In that case, there are many good open-end transcribed syndicated shows to use—shows which cost a lot of money to produce, but which the individual sponsor in a market may purchase (lease) to make the test - shows which range from gospel songs to variety, from sports programs to mystery drama, from musical to juvenile strip programs. There are shows with well-known names at a fraction of the expense a custom--built show would cost - shows without "big names" but which have a proven record of success in building and holding audiences, and selling merchandise. Actually, many such shows without those "big names" have pulled greater results per dollar of expenditure for time and program than some of the more costly shows with the so-called "stars." The payoff isn't always in the "big name," or even in the ratings. It's in the jingle of the sponsor's cash register.

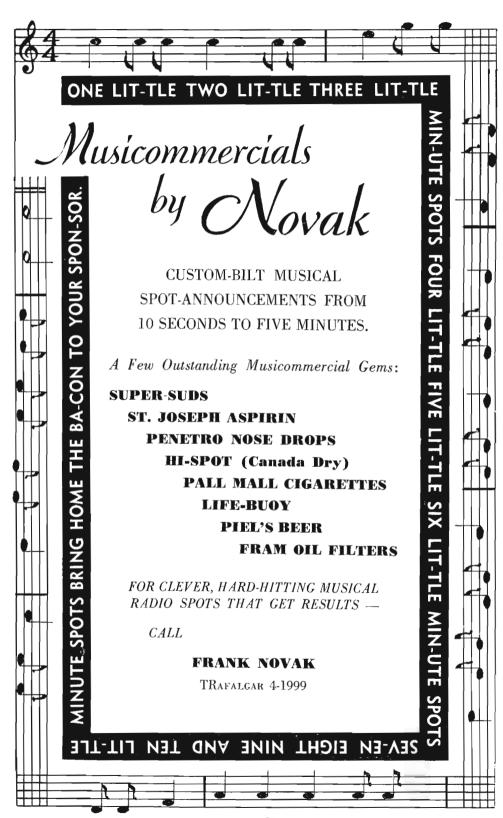
### Safe For Small Markets

In many instances, the syndicated transcribed show is safer for sponsors to use than some locally produced "live" talent programs-as far as smaller markets are concerned. Aside from the cost to the advertiser being less, usually, there is no worry about the talent doing the job-no worry about rehearsals, timing, script, production. That is all done. The sponsor knows in advance what the 15th or 50th program in a series will sound like, for it's all there on disc for him to hear. Reputable producers are as careful of the production that goes into their packages as (as a rule) are network producers. The syndicated program producer depends upon the success of a series for a sponsor to be able to sign station, agency, and sponsor again on a continuation of the series, its use in other markets, or for a new show.

#### Producer Is Important

That's why it's important to know the producer you are doing business with, how long they have been in business, their experience, etc. If they offer a series of programs, the reputable producer willingly offers the chance to select any program in the series for audition. That way, you know you are not being offered only the best program in the series, the sample they want you to hear.

The advantages of the syndicated transcribed program, are making themselves felt more and more. The results may not be as sensational and as sudden as was the atomic bomb. But who wants to break down sales resistance and destroy the customer at the same time?



### 1941—GROWTH OF STATIONS—1945

and the second s	Licensed Stations	Construction Permits	Special Broad- cast Stations	Total
February 1941	. 830	46	5	881
March 1941		54	5	890
April 1941		54	5	891
May 1941		55	5	891
June 1941	. 844	48	5	897
July 1941	. 854**	43	_	897
August 1941	. 859**	44	-	903
September 1941	. 859**	53		912
October 1941	. 869**	44		913
November 1941	. 877**	38	_	915
December 1941	. 882**	37		919
January 1942	. 887	36	<u> </u>	923
February 1942		32	_	923
March 1942	. 893	31		924
April 1942	. 897	27		924
May 1942	. 899	25		924
June 1942	. 906	18		924
July 1942	. 906	19	_	925
August 1942	. 905	16		921
September 1942	. 906	14	_	920
October 1942	. 908	11		919
November 1942	. 910	9		919
December 1942	. 919	9		918
January 1943	. 910	7		917
February 1943	. 910	6		916
March 1943	. 909	5		914
April 1943	. 911	2		913
May 1943	. 911	2	<u> </u>	913
June 1943	. 911	1		912
July 1943	. 911	1	_	912
August 1943	. 911	2	, · · · · ·	913
September 1943	. 911	2		913
October 1943	. 911	2	_	913
November 1943	. 911	2	_	913
December 1943	910	2	_	912
January 1944	910	2		912
January 1945	. 919	24		943
December 1945	. 1003	24		1027

<sup>\*\*</sup> This figure includes 5 Special Broadcast Stations.

\* AMERICA'S MOST VERSATILE MUSICAL PERSONALITY DOWN BEAT POLL METRONOME POLY ESQUIRE AWARD \*/946 Winner "THE OL' WOODCHOPPER HIMSELF" AND HIS ORCHESTRA WOODY HERMAN SHOW" FOR WILDROOT CREAM OIL - ABC NETWORK, B-B:30 P. M., EST - EVERY FRIDA, GOLDFARB, MIRENBURG and VALLON Exclusively on COLUMBIA Records

### Forecasting Sportscasting

By BILL SLATER, President, Sports Broadcasters Association

FEW contrasts can be made between sportscasting in Post War World II and Post War World I. True, sports broadcasting was a noteworthy part of the roaring twenties that marked our earlier postwar period. Likewise, sports reporting by air, radio or video or both, will be a part of the reconverted American life into which we are now stumbling. But the magnitude of air sportscasting will be so much greater than anything ever before known, that any possible contrast with a previous radio era fades.

#### Postwar Status

Sportscasting in this postwar era is starting far from scratch. It is destined to enjoy a terrific momentum born of the role sports-by-air played in the lives of the millions of men who left our shores to win the victory for freedom. The short-waving of sports events procided a strong link between home and the battle-front and returning veterans will form a large part of the coming greater audience for sportscast events. In the enlarged sports following made possible by wartime wages, many new sports radio fans were created. Over all, spreads the fact that an innately sportsminded nation becomes more so after a period of great physical combat. Too, there is the thought that sports does play a big role in evolving the psychological equivalents of war which, of necessity, become part of the life of any nation in the wake of a complete dedication to armed conflict.

#### Trends

Trends in sports broadcasting, initiated before the war and continued substantially through the duration, are now being accentuated and developed into broader fields. Chief among these is the increasing commercial sponsorship of athletic events. This trend is today most marked in football, boxing, and baseball but is rapidly spreading to other sports. Network sustaining coverage of athletics

has dwindled sharply in the past decade and will shrink further. Sports promoters and advertisers are aware of sports' huge listenership and now that the promoters have outgrown the fetish, clung to by some, that radio hurt the gate, the sky is the limit in the matter of deals for packaging product promo-

tion and sport thrills.

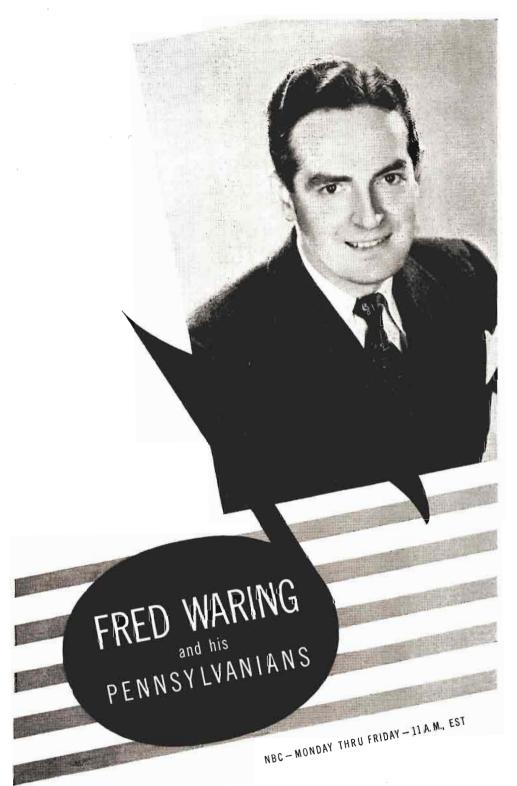
Nor will commercial sportscasting be confined, as in the past, primarily to professional and collegiate events. A significant straw in the whirlwind is the recent move of one large advertiser. now followed by others, into broadcasting school sports. The teen age audience has become important to purveyors of products and these busy and eager gentlemen have awakened to youth's unquenchable zest for athletics. Look for bigger and better sports coverage of high school contests.

#### Expansion

However, the things which may happen in radio sports reporting, form only a small part of the immediate expansion of sportscasting. For that heretofore perennial infant (sometimes born of fancy and hope) has outgrown its swadling clothes and today in its late, potent adolescence is now known, without tongue acheek, as "television." Much is said these days about the sensational future of sports caught by the tele-camera. The exact form and scope of this future is hard to predict with reasonable certainty, though it does seem safe to say that it is going to be a lusty factor in video's future.

En route to this stage, nonetheless, there are hurdles to be taken. And these hurdles are not all mechanical. The mechanics of video sports are gradually being mastered, thanks to the cooperation of sport moguls who have been willing to have a hand in the early experimentation. The possibility is great that we shall soon know more about how to telecast sports than we know about the

profitable way to do it.



76

### National Association

### Of Ed'c'l Broadcasters

Call	Institution	Frequenc	y Power	Licensed Hours
KFJM	University of North Dakota.	1440	1 kw-LS; 500 w N	SH-KILO
KFKU	University of Kansas	1250	5 kw-LS; 1 kw-N	ST-WREN
KOAC	Oregon State College	550	5 kw-LS; 1 kw-N	Unlimited
<b>KUOM</b>	University of Minnesota	770	5 kw-D	ST-WCAL(Daytime)
<b>KUSD</b>	University of South Dakota		500 w	ST-KFNF
KWLC	Luther College		250 w-D	Daytime
KWSC	State College of Washington.		5 kw	ST-KTW
WBAA	Purdue University		5 kw-D;	Unlimited
	·		1 kw-N	
WBEZ	Chicago Board of Education.	42100	1 kw	(FM) Unlimited
WCAL	St. Olaf College		5 kw-D	ST-WLB (Daytime)
WHA	University of Wisconsin	970	5 kw-D	Daytime
WHAZ	Rensselaer Poly. Tech	1330	1 kw	St-WBBR, WEVD
WILL	University of Illinois	580	5 kw-D	Daytime
WKAR	Michigan State College	870	5 kw-D	Daytime
WNAD	University of Oklahoma	640	1 kw-D	Daytime
WHCU	Cornell University	870	$1 \mathbf{w}$	L-WWL (Daytime)
WNYC	Municipal Broadcasting System	n 830	1  kw	L-WCCO, SA-SH-N
WOI	Iowa State College	640	5 kw-D	Daytime
WOSU	Ohio State University		5 kw.	L-LS-Dallas
WRUF	University of Florida	850	5 kw-LS;	Unlimited
	· ·		100  w-N	
WRUL	World Wide Broadcasting Fo		50 kw	Unlimited
WSAJ	Grove City College		100 w	SH
WSUI	State University of Iowa	910	5 kw	Unlimited
WTAW	Texas A & M	1150	1 kw-D	Daytime

Columbia University.....FM—CP Facilities to be assigned. Indiana University
University of Kentucky
University of Michigan...FM—CP Facilities to be assigned.
University of Southern California

#### ASSOCIATE MEMBERS

Western State Teachers College. Depends	on	commercial	radio	facilities.
Miss Pearl RooserDepends	on	commercial	radio	facilities.
Drake UniversityDepends	on	commercial	radio	facilities.

D-Day; N-Night; ST-Shares Time; SH-Specified Hours; SA-Special Authorization; L-Limited time with Dominant Station; LS-Local Sunset

<sup>\*</sup>International shortwave frequencies



By Howard Chandler Christy

# JEAN HERSHOLT "Dr. Christian"

SPONSORED BY VASELINE CBS, WEDNESDAY, 8:30 P.M.

# Uses Of Radar In Peacetime

By PROF. A. M. LOW, English Scientist, Inventor, Author

THE full story has now been told of the development of radar before and during the war. This spectacular invention played as important a part in gaining victory as the atom bomb. If it had not in the first place been prepared by British scientists for the detection of enemy aircraft the key device that made thousand bomber raids possible in any weather would never have been dis-covered either. The question now arises as to what use radar will be in peace. For the ten years of its past existence there has been complete concentration on its military applications. A great deal of the apparatus will be scrapped never to be used again, but the knowledge gained and the skill developed by many thousands of scientists and technicians in Britain will not be wasted.

Advances in Electronics
Their research has resulted in great advances in the new science of electronics—the harnessing of electrons for control and communications. The effect on television will be far-reaching. A thousand devices for the automatic control of intricate factory operations for chemical and physical analysis of samples and for the testing of finished products will be the indirect result of radar research. It has even taken us a considerable step towards the economic transmission of power by radio.

One day we may need no wires to carry electricity to our homes for light and heat. We may have lamps that require no wire connecting them to a plug in the wall. Such a lamp would be put down anywhere and swtched on, the power being received by its own minute aerial. Ultimately we might even have transport vehicles drawing their motive power from the ether or at least by induction cables laid underground as in some Russian factories today.

Peactime Needs

In the more immediate future many radar devices will be directly adapted to peacetime needs. The apparatus which enables a ship to be picked up with great accuracy in pitch darkness or in the thickest fog will enable great liners to travel at full speed in the worst condi-

tions with perfect safety.

It is worth recalling that when Mr. Churchill was aboard the "Renown" after signing the Atlantic Charter, the battleship was able to steam at twenty-seven knots in a thick fog thanks to its radar installations. Collisions in fogs or danger of running ashore—fruitful causes of shipwreck in pre-war days—will be largely eliminated when all ships are radar equipped.

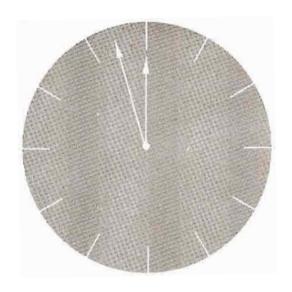
Adaptations of military radar installations will be equally useful in the air.

Radar devices will also reduce the number of hours during which an airfield is "fog bound." Time lost from this cause has done much in the past to rob commercial aviation of its full advantage of speed. At present it is not always possible for an aircraft to make a completely blind landing, but radar will bring an aircraft to the runway with an error of only about forty feet and it is almost certain that research in a few years will result in eliminating even this margin of error.

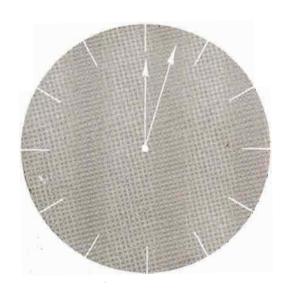
The possibilities of using radar to assist the blind are being tested. It is hoped that in time a device may be developed which gives the blind person a picture in sound of his surroundings. The picture will be crude as is the picture given by H.2s of the ground below, a simple distinction being made between houses, land and water. But even this would be of immense value to a blind person particularly in conjunction with the special sensitivity to sound which the blind develop. Sound and touch reading from ordinary books have both formed the subject of many experiments.

Many Uses

As an example of the unexpected developments of radar we may quote its experimental use for the rapid finding of the queen in a hive of bees. A technician has found that a minute speck of radio-active substance inserted under the wings of the queen enables her to be found instantly at any future time with a comparatively simple amplifier.



year out...year in



### **MUTUAL**

### 1945 IS OUT...

Let us give it no further thought than this: constant intelligent effort has brought Mutual a year nearer to recognition as a leader among networks.

This recognition is based upon bold programming which has multiplied listeners...upon increased value to advertisers which has attracted many new sponsors, including 5 of the Top Ten radio advertisers...upon improved service to stations which has won us new affiliates and expanded coverage...upon a policy and a philosophy of doing business which have created an increasingly favorable opinion of the Mutual Network.

### 1946 IS IN...

All our thoughts and efforts will be directed toward making this an even better Mutual year for listeners, advertisers, and stations.

The things we did last year, we shall do better this year: to present more instructive, more popular programs for more millions of listeners...to enhance the value of Mutual as an advertising medium for more old and new sponsors...to broaden our service to affiliates...to accept and meet new challenges—to live up to our full responsibilities to the American people.

Building a network is a job that goes on 24 hours a day-52 weeks a year: we are working at it steadily, year in . . . . year out.

### BROADCASTING SYSTEM, INC.



## DON MCNEIL

Extends his sincere thanks to the 1091 newspapermen and women who voted "BREAKFAST CLUB" Favorite Daytime Variety Program in Radio Daily's 1945 "All-American Radio Program" Poll.

BREAKFAST CLUB

ABC NETWORK Monday to Friday, Incl. Chicago, 8 to 9 A.M., C.S.T.

### Overseas Press Club In War And Peace

By W. W. CHAPLIN, President, Overseas Press Club of America

HE Overseas Press Club of America was founded in 1939 to furnish some meeting place for Americans who had worked abroad for American newspapers

and magazines.

Radio was not included in the club's name, or in the thinking of its founders, because up to that time radio from abroad consisted largely of an occasional pickup of Big Ben or the Sistine Choir. It still had to make its grand entry into

the newsfield.

When the war clouds began rolling across Europe, radio entered with flourishes and voices like Ed Murrow's and Bill Shirer's were eagerly listened for in every American home. Since then of course radio has come into its own in the overseas news field and now has an established position which only the confirmed pessimists believe will dwindle in the post-war years.

As the radio foreign and war correspondent took his place beside his colleagues of the press it was only natural that the membership of the Overseas Press Club began to include a large num-

ber of radio news men.

The record now shows that of the club's 7 (seven) Presidents two have already been radio men, Lowell Thomas and myself, and several others have been officers or committee chairmen, like H. V. Kaltenborn, Bill Downs, Larry Leseuer, and Morgan Beatty. At present the club's membership includes 30 radio reporters.

When the club was first founded its chief purpose was a haven for men and women who had served as foreign correspondents and then returned to the domestic field. They all had similar interests and the club gave them a good meeting place for discussion of past experiences. Long before the war started, however, the scope of the club was changing. Already the field of foreign correspondence was expanding and the ex-correspondents were soon out-numbered by men and woment who were virtually commuting between America and innumerable points East and West. During the war the chief

difficulty has been to select officers who with some degree of certainty would remain in the country long enough to do their club chores. I, for instance, was informed of my election as President when I was covering the German surrender at Gen. Eisenhower's headquarters in France.

Right now our members are covering the war criminal trials at Neurnberg, the UNO meeting in London, the developments in Japan, and in a dozen capitals throughout the world. Among those are a goodly percentage of radio men.

The Overseas Press Club is not a club

in the same sense as the National Press Club in Washington, with restaurants and lounges and bar. Our only space is a one-room office in the Lotos Club building at 110 West 57th Street, though there is hope of larger quarters as soon as there is any easing of the hotel situation.

Requirements for active membership are at least one continuous year of foreign news work or two years total made up of shorter assignments. Associate members are eligible with six months

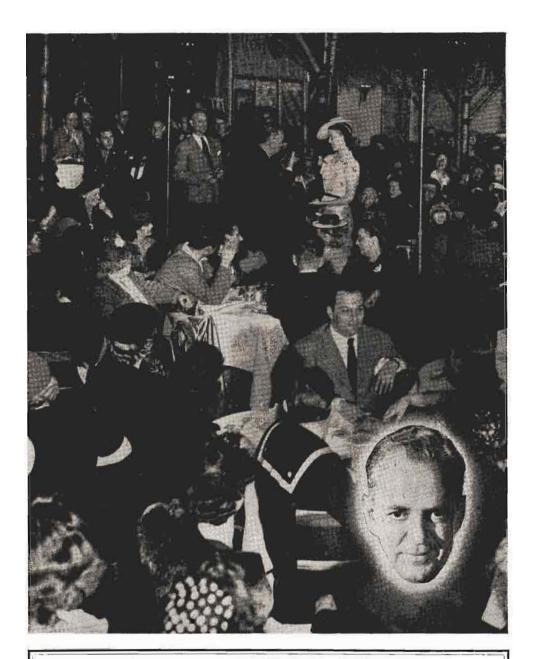
foreign service.

End of the war has brought a rapid growth in the Overseas Press Club, as was inevitable because of the large number of reporters who became eligible through service as press and radio war correspondents in every theater. During the club year now drawing to a close the organization has welcomed 54 new members, all of them men and women who covered the war in some foreign field.

It is expected that the membership will continue to increase rapidly as eligibility has been extended to foreign correspondents who were attached to service organizations, like Yank and the seven Stars and Stripes, and to combat correcpondents who were actually members of the armed services.

One important feature of the Overseas Press Club is its Correspondents' Fund,

founded by H. V. Kaltenborn.



TOM BRENEMAN'S Hollywood Restaurant

Home Base of the radio program

### "BREAKFAST IN HOLLYWOOD"

SOON TO BE RELEASED THROUGH UNITED ARTISTS—the movie,

"BREAKFAST IN HOLLYWOOD"

### Main Street--1945 Radio Reflections

By SID WEISS, Staff Writer, RADIO DAILY

 Any annual record of the activity of an industry usually offers as its pet theme: "Our Industry—Whither Is It Heading?"

We have no quarrel with economic specialists who anticipate trends via intricate charts—but, somehow, in the entertainment business, there is seldom so violent a change that it can be noted in advance.

Unless we're very much mistaken, a situation by no means new, radio 1946 will be the same as radio 1945... and '44. Quiz shows, which insiders freely predicted were doomed to an early demise, will continue to have their listeners and their points. The latter applies to their ratings. In back of their success are many reasons—not the least of which is the fact that something is given away for free. In short, give 'em and you'll get 'em.

There will continue to be "good music" programs and sponsors who are satisfied with a minor rating and a high cultural rep. Mystery shows will continue in favor, flavor and sameness. Only in comedy is there a move afoot for reformation.

The trend in comedy is toward "story" ideas. Variety shows will continue to be popular, but the musical comedy formula, with slight story line, situation jokes and music by the people in the cast seems to constitute the over-all for the comedy shows now being readied.

It's a pretty smooth step in what might very easily be the right direction, for the straight variety musicals have seen their best days and their best jokes.

• • Time Capsule, 1946: We have selected the following as worthy of inclusion in our Time Capsule of 1946. Come 2046, if a gent is digging in the ruins of today's civilization, we want him to know the radioddities and kilocycle trivia of the Atomic Age.

First, we'd include that character without any—Sen. Claghorn, Fred Allen's Allen's Ally. The good Sen. is today's version of Will Rogers, spoofing the greats and reducing the inflated egos of the lawmakers to kin's size.

For good-natured joshing, we'd include reference to the "I Can't Stand Jack Benny" contest, a new and much needed departure in radio sell-ebrating.

Singing commercials would get a place—but we still think they've got more c-rime than reason.

Bob Hope's one-man war effort gets a 21-gun salute. Robert kept his nose to the grindstone and as Bing has said, it sure looks it.

The theme song of half a dozen sponsors, Kraft included, was "It Might As Well Be Bing."

The high I.Q. of radio's "Information, Please"—intelligentertainment.

Wooden-headed Charlie McCarthy, who proved that a member of the male sex can get someplace by sitting on the boss' lap, too.

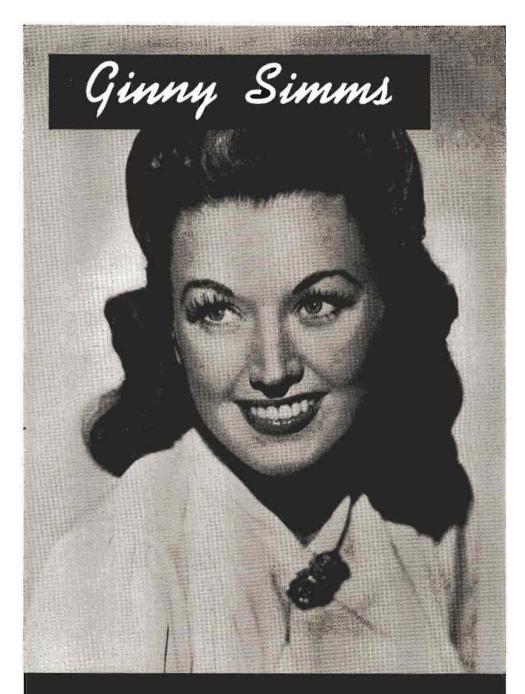
Walter Winchell, one of radio's best excuses for being, who tells off the nuts who are off theirs.

• • The oddity that is Fiorello (the Little Flower who became a clinging vine to radio). Mayor of a town, he read the comics on the air to get himself a spot in the pages of history.

Eddie Cantor, the pop-eyedol of the airwaves, who's entertained more generations than he has daughters.

And we'd include the fact that DeMille, earning millions via the mike, left the air and gave a radio career the air because of a one-dollar dispute . . . And a nod to the first brain that ever invented quizzes, paying the way for a million Phil Bakeractors who discovered that success was theirs for the "asking" . . . We'd fill some space with the Uncle Don's—the men with a million nephews and nieces—and that much in the bank from their various sponsors . . . And the "Truth or Consequences" incident wherein one prize-winner, guessing the name of an identified Mr. Hush, went home with \$3,500 in prizes, . . .

Nickle, Nickle, Nickle, There's Good News Tonite—this then was radio back in 1945-6 and the American public got it all for nothing. And, verily, that's what much of it was worth.



THE GINNY SIMMS SHOW (CBS)
"NIGHT AND DAY" — A R A RECORDS
(Warner Bros.)

### Music In Radio— A Powerful Factor

By HERMAN PINCUS, Staff Writer, RADIO DAILY

EVER since the "crystal set days" of radio when the earphones dimly reproduced sound, much of that sound was music. One of the pioneers in the transmission of radio programs was a singer, Vaughn de Leath, heard on station KDKA, Pittsburgh's great gift to radio. In the time elapsed, radio has grown to maturity, bringing into the home the story of the earth's events as they happen and often at the points of origination. In like manner music has kept pace, its expansion and increased importance in radio, a substantiation of the theory that "music is the international language." It's a far cry from the tinny, scratchy and static-filled reception of the songs of the "early twenties" to the currently beamed programs of today; the superb concerts broadcast by the symphony orchestras of America; the matchless programs of the world's most famous operas and operettas direct from the stage of the famed Metropolitan Opera House in New York. Nevertheless the transition was effected and the music and affiliated industries are to be congratulated for their invaluable efforts which played so prominent a role in the advancement of radio.

Transcending by far its achievements for world art, was the successful completion of the great task which confronted America on that fateful day Dec. 7, 1941. The task of transforming a nation at peace into an aroused nation at war. It was "later than most people thought" and any delay in the instantaneous accomplishment of this transformation might have been catastrophic. The situation called for speed and action.

Radio cleared the desks for action, assuming the role of "sounding the alarm" for the Government. The music industry likewise shouldered its great responsibility. Within twenty-four hours music publishers and songwriters delivered to radio stations throughout the country thousands of martial airs and patriotic songs. Orchestra leaders and singers hopped aboard the bandwagon and programmed stirring music. A sol-

emn people, stunned by the infamous sneak attack at Pearl Harbor, found in their saddened hearts, responsive chords to the "American Marseillaise"—comprised of scores of inspired songs. Forgotten for the moment were the songs of "home," "mother," "baby," "love." Instead, composers both professional and amateur poured out WAR songs, fervent appeals designed to quicken the beating of men's hearts to synchronize with the staccato-like cadence of marching feet—Soldiers', Sailors', Marines' feet.

A centuries-old Chinese proverb has it that "one picture is worth 10,000 words." So with one stirring song. Radios, theaters, dance-halls, restaurants and public squares resounded the "call to arms" utilizing songs like "Praise the to arms' utilizing songs like "Fraise the Lord and Pass the Ammunition" (Famous Music), "Comin' in on a Wing and a Pray'r" (Robbins), "The Caissons Go Rolling Along," "Anchors Aweigh" (Robbins), "Halls of Montezuma" (E. B. Marks), "Army Air Corps Song" (Carl Fischer), George M. Cohan's immortal ("Over Thore" and hypothesis of official "Over There" and hundreds of official and semi-official songs dedicated to the various branches of service. Irving Berlin's "This Is the Army" and Moss Hart's "Winged Victory," not only entertained servicemen on the far-flung fronts but also raised millions of dollars for servicemen's relief societies. Music organizations, Ascap, BMI, SESAC, Associated Music Publishers, Songwriters' Protective Association and other groups, cooperated with the Music Division of the War Activities Committee (headed by Oscar Hammerstein 2nd) in collecting and forwarding songs, playets, skits and other entertainment designed to bolster and maintain the morale, military and civilian.

The American people, of all walks of life, of every denomination, representing the laborer, the farmer, the businessman and the banker, united as the "Scrubs" to back up the Varsity Team (Fighting Men). That team won victory. The music industry proved itself a powerful faction among its fellow-scrubs.

### CARLTON E. MORSE PRODUCTIONS

### "ONE MAN'S FAMILY"

VOTED THE NATION'S FAVORITE DRAMATIC SERIAL

1942

I 9 4 3

1 9 4 4

1 9 4 5

Now watch:...

"HIS HONOR THE BARBER"

Starring

### **BARRY FITZGERALD**

"I LOVE A MYSTERY"

"THE BENNETTS 1946"

\*"ADVENTURES BY MORSE"

. . . AND MORE TO COME

1500 VINE ST.

HOLLYWOOD 28, CALIF.

\*TRANSCRIBED . . . WRITE OR WIRE FOR INFORMATION

### —Program— Directors Guide

—for production—special events

### 1946

### **JANUARY**

- New Year's Day (In all States, Territories, District of Columbia and Possessions).
   Paul Revere B rn (1735).
   Proclamation of Emancipation (1863).
- 2: Georgia Admitted (1788).
- 4: Utah Admitted (1896).
- 6: New Mexico Admitted (1912).
- 7: Millard Fillmore, 13th President Born (1800).
- 8: Anniversary of the Battle of New Orleans (Louisiana).
- 9: Connecticut Admitted (1788).
- 11: Alexander Hamilton Born (1757).
- First Written Constitution Ad pted at Hartford, Conn. (1639).
- 17: Benjamin Franklin Born (1706). Feast of St. Anthony.
- 18: Daniel Webster Born (1782).
- Robert E. Lee's Birthday (Alabama, Arkansas, Florida, Georgia, Kentu.ky, Mississippi, North Carolina, South Carolina, Tennessee, Virginia).
   Edgar Allen Poe Barn (1809).
- 20: Inauguration Day. Begun in 1937. To be observed every fourth year from that date by the 20th Amendment to the Constitution.
- 21: Foundation Day. In the Canal Zone.
- 25: Scotch Poet Robert Burns Born (1759).
- 26: Michigan Admitted (1837). General D uglas MacArthur Born (1889). First A.E.F. landed in Ireland (1942).
- 29: William McKinley Born (1843). Kansas Admitted (1861).
- 30: Franklin D. Roosevelt Born (1882).
- 31: Franz Schubert Born (1797).

#### FEBRUARY

- 1: Victor Herbert Born (1859).
- 2: Ground Hog Day. Candlemas.

- 3: Horace Greeley Born (1811).
- 4: Arbor Day. In Arizona (all counties except Apache, Coconino, Mohave, Navajo and Yavapai).
- Massachusetts Admitted (1788).
   Aaron Burr Born (1756).
   American Forces Recapture Manila from Japs.
- 7: Charles Dickens Born (1812).
- 8: Boy Scout Day.
- 9: William Henry Harrison 9th President Born (1773). Nebraska Admitted (1867).
- Peace Treaty Signed With Spain Ending Spanish-American War (1899).
- Thomas A. Edison Born (1847).
   Daniel Boone Born (1734).
- 12: Lincoln's Birthday (Alaska, California, Connecticut, Delaware, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Montana, Nevada, New Jersey, New York, North Dikota, Ohio, Oregon, Pennsylvania, Sauth Dakota, Tennessee, Utah, Virgin Islands, Washington, West Virginia, Wyoming).

  Georgia Day.
- 14: Valentine's Day. Arizona Admitted (1912). Oregon Admitted (1859).
- 15: Destruction of the Maine (1898). Constitution Day. In the Canal Zone. Susan B. Anthony Day. Observed in honor of the birthday of the pineer crusader for equal rights for women. Governors of 33 States and 3 Territories have honored the day by special proclamations.
- Inauguration of Jefferson Davis as President of the Pr visional Government of the Confederacy (1861).
- 19: Ohio Admitted (1803). Shrove Tuesday (1947). Tuesday preceding Ash Wednesday. Observed as Mardi Gras in Florida (in cities and towns where carnival is celebrated), Louisiana (Parishes of Jefferson, Orleans, St. Bernard, St. Charles.



### SIX YEARS FOR THE SAME SPONSOR

### **MILES LABORATORIES**

makers of
Alka-Seltzer and One-A-Day Brand Vitamins
through
Wade Advertising Agency

ABC Network Sunday Nights 7:30 P.M. (E.S.T.)



Exclusive Radio Representative
JAMES PARKS
330 North Michigan

330 North Michigan Chicago, III. Created and Produced By
LOUIS G. COWAN, INC.
250 W. 57th St., New York, N. Y.

250 W. 57th St., New York, N. Y. 8 So. Michigan, Chicago, III.

### PROGRAM DIRECTORS GUIDE

- St. John the Baptist, East Baton Rouge), Canal Zone.
- Washington's Birthday (All the States, Territories, District of Columbia and C:Ionial Possessions).
   James Russell Lowell Born (1819).
- 26: William F. Cody (Buffalo Bill) Born (1846).
- 27: Henry Wadsworth Longfellow Born (1820).



### MARCH

- 1: Nebraska Admitted (1867).
- 2: Texas Independence Day.
- 3: Florida Admitted (1845). First Postage Stamp used in U. S. (1847). Alexander Graham Bell Born (1842).
- 4: Pennsylvania Day. Vermont Admitted.
- 5: Boston Massacre (1770).
- 6: Fall of the Alamo (1836).
- 7: Luther Burbank Born (1849).
- 9: Edwin Forrest Born (1806).
- 12: Girl Scout Day.
- 15: Maine Admitted (1820).
  Andrew Jackson Born (1767).
- James Madison Born (1751).
   U. S. Military Academy at West Point, N. Y., founded (1802).
- Evacuation Day. In Boston, Chelsea, Revere, Wnthrop and Suffolk County.
- 18: Fast of Esther.
  Grover Cleveland Born (1837).
- 19: William Jennings Bryan Born (1860).
- 21: First Day of Spring.
- 22: Emancipation Day (Puerto Rico).
- 25: Maryland Day.
- 29: John Tyler Born (1790).
- Seward Day. Alaska (Not observed by Federal Employees).
- 31: Transfer Day. In the Virgin Islands.



### APRIL

- 1: All Fools' Day.
- 3: Washington Irving Born (1783).
- 4: Adoption of the present American Flag's design (1818).

- 5: Elihu Yale Born (1648).
- Army Day. Observed in New York and some other States by a display of flags and military parades.
   Easter Sunday (1947).
- 7: Peary Discovered North Pole (1909).

  Metropolitan Opera House Opened in New York (1830).

  Louisiana Admitted (1812).
- 9: Surrender of General Lee (1865).
- Salavation Army Founder's Day. William Booth Born (1829).
- 11: Charles Evans Hughes Born (1862).
- Franklin Delano Roosevelt Died (1945).
   Halifax Independence Resolution (North Carclina).
- 13: Thomas Jefferson Born (1743).
- 14: Pan American Day.
- 15: Abraham Lincoln Assassinated (1865).
- Charter granted American Academy of Arts and Letters (1916).
- 18: San Francisco Fire (1906).
- 19: Patriots' Day. (Maine, Massachusetts).
- 21: Easter Sunday (1946).
  Anniversary of Battle of San Jacinto (Texas).
- 22: Arbor Day (Nebraska).
  William Shakespeare Born (1564).
- 23: James Buchanan Born (1791). St. George Day (English).
- First Newspaper Issued in America (1704).
   U. S.-Mexican War (1846).
   Arbor and Bird Day (Massachusetts).
- War Declared with Spain (1898).
   St. Mark's Day.
- Confederate Memorial Day (Florida, Georgia, Mississippi).
   Slavery Abolished in U. S. (1865).
   First Shot of War with Germany (1917).
   John James Audubon Born (1785).
- General U. S. Grant Born (1822).
- James Monroe Born (1758). Maryland Admitted (1788).
- Louisiana Purchased (1803).
   Washington Became First President (1789).
   Rhode Island Settled (1636).
   Benito Mussolini Executed (1945).



#### MAY

1: May Day.
Child Health Day.
Labor Day (Canal Zone).
Dewey's Victory in Manila (1898).

### VOX POP

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### . . PROGRAM DIRECTORS GUIDE

- Stonewall Jackson Fatally Wounded (1863).
   National Music Week.
- 3: Shenandoah Valley Apple Blossom Festival.
- 4: Rhode Island Independence Day.
- 5: Napoleon's Death (1821).
  Cinco de Mayo Celebrations (Mexico).
- 6: Corregidar Surrender (1942).

  Admiral Robert E. Peary Born (1856).
- 7: Germany Surrendered to United States, England and Russia (1945). Lusitania Torpedoed (1915). Johannes Brahms Born (1833).
- 8: V.E. Day (1945).
- 9: John Brown Born (1833).
- Confederate Memorial Day (Kentucky, North Carolina, South Carolina).
   Completion of First Transcontinental Railroad (1869).
- 11: Minnesota Admitted (1858).
- 12: Florence Nightingale Born (1820).
- 13: Mother's Day.
- Rockefeller Foundation Granted Charter (1913).
- 17: Norwegian Independence Day (1814).
- First American Confederation of United Colonies of New England (1643).
- Anniversary of the Signing of the Mecklenburg Declaration of Independence (North Carolina).
- 21: Lindbergh's Flight to Paris (1927).
- 22: National Maritime Day.
- 23: South Carolina Admitted (1788).
- 24: First Telegraph Message Sent (1844).
- 25: Ralph Waldo Emerson Barn (1803).
- Wisconsin Admitted (1848).
   Rhode Island Admitted (1790).
   Patrick Henry Born (1736).
- Memorial Day (In all the States, Territories, District of Columbia and Colonial Possessions, except Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, New Mexico, North Carolina, South Carolina, Virginia and Tennessee).



#### JUNE

- 1: Kentucky Admitted (1792). Tennessee Admitted (1796).
- Confederate Memorial Day (Louisiana, Tennessee).
   King's Birthday (Canada).
   Birthday of Jefferson Davis (1808) (Florida, Mississippi, South Carolina, Texas, Virginia).

- 6: Nathan Hale Born (1756). D-Day (1944).
- 7: Daniel Boone Day (Kentucky).
- 8: Battle of New Orleans (1815).
- Feast of St. Columbia. Confederate Memorial Day (Petersburg, Virginia).
- Franklin Drew Lightning from Sky (1752).
   Henry M. Stanley Born (1841).
- 11: Feast of St. Barnabas.
- 14: Harriet Beecher Stowe Born (1811). Flag Day.
- 15: Pioneer Day (Idaho).
- Bunker Hill Day. (In Massachusetts, Suffolk County).
- 18: Battle of Waterloo (1815).
- Beginning of War of 1812.
   King John of England signed Magna Carta (1215).
- 20: West Virginia Day.
- Longest Day in Year.
   New Hampshire Joined the Union (1788).
   Constitution Ratified (1788).
- 22: Bolivarian Day (Canal Zone).
- 23: Penn Signs Peace Treaty With Indians.
- 24: San Juan Day (Puerto Rico).
- 25: Virginia Admitted (1788).
- 26: First American Troops Land in France (1917).
- 27: Hellen Keller Born (1880).
- 28: Archduke Franz Ferdinand Assassinated in Sarajevo (1914).
- 29: St. Peter's Day.
- 30: St. Paul's Day.

#### JULY

- 1: Battle of San Juan Hill.
  Dominion Day (Canada).
  Battle of Gettysburg (1863).
- 2: Garfield Assassinated (1881).
- Idaho Admitted (1890).
   John Singleton Copley Born (1737).
- 4: Independence Day.
  U. S. Military Academy at West Point Opened (1802).
  Calvin Coolidge Born (1872).
  Slavery Abolished in New York (1825).
- 5: Admiral David G. Farragut Born (1801).
- 6: John Paul Jones, Founder of U. S. Navy, Born (1802). Republican Party Founded (1854).
- 7: Columbia University Opened (1754).



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- John D. Rockefeller Born (1839).
   Liberty Bell Cracked Tolling Death of John Marshall (1835).
- Wyoming Admitted (1890).
   James McNeill Whistler Born (1834).
- 11: John Quincy Adams Born (1767).
- 13: Forrest's Day (Tennessee).
- 14: Stars and Stripes Adopted (1777). Bastille Day—First Celebrated in U. S. (1914). Admiral Perry Opened First Negotiations for Trade With Japan (1853).
- 15: St. Swithin's Day.
- 16: Mary Baker Eddy Born (1881).
- 17: Munoz Rivera's Birthday (Puerto Rico).
- 19: Franco-Prussian War Began (1870).
- Spanish Armada Defeated by England (1588).
   Society of Jesuits Abolished by Pope Clement XIV (1773).
- 24: Pioneer Day (Utah).

  Mormon Pioneer Day (Idaho).
- 25: Occupation Day (Puerto Rico).
- 27: First Successful Atlantic Cable (1866).
  Barbosa's Birthday, in the Canal Zone.
- Austria Declared War on Serbia (1914).
   Volunteers of America Founder's Day.
- First Representative Assembly in America Convened (1607).
- 31: Feast of St. Ignatius De Loyola.



### AUGUST

- 1: Colorado Day.
  Beginning of World War 1 (1914).
- 2: Government of India Transferred to British Crown (1858).
- 3: Civic Holiday (Canada).
  Germany Declared War on England and France (1914).
  Columbus Sailed From Spain (1492).
- 4: Feast of St. Dominic.
- 7: First Atomic Bembings (1945).
  Creation of War Department (1789).
  Society of Jesuits Restored by Pope Pius VII (1814).
- 8: Charles A. Dana Born (1819).
- 9: First Train Drawn in U. S. by Steam Locomotive (1831). Izaak Walton Born (1593).
- Herbert Clark Hoover Born (1874).
   Russia Declared War Against Japan (1945).
- 14: V-J Day. Atlantic Charter Agreement Between President F. D. Roosevelt and Prime Minister Winston Churchill.

- 15: Panama Canal Opened (1914).
- 16: Bennington Battle Day (Vermont).
- Fulton's First Steamboat (Claremont) Maiden Voyage.
- 18: Virginia Dare Born (1587).
- 19: National Aviation Day.
- 20: Benjamin Harrison Born (1833).
- 23: Oliver Hazard Perry Born (1785).
- 24: British Burn White House (1814).
  St. Bartholomew's Day Massacres, France (1572).
  Festival of St. Bartholomew.
- 26: Suffrage for Women—19th Amendment (1920).
- 29: Oliver Wendell Holmes Born (1809).
- 30: Germany Declared War on Poland (1939).
  Beginning of World War 11.

### **SEPTEMBER**

- 1: Germany Invaded Poland (1939).
- 2: Official V-J Day (1945). (Surrender Terms Signed Aboard U.S.S. Missouri.)
- 2: Labor Day. Eugene Field Born (1850).
- 3: First American Peace Treaty With England (1783).
  Allies Invaded Italy (1943).
- 4: Henry Hudson Discovered Manhattan Island (1609). First Electric Power Station in World in New York (1882).
- 5: First Continental Congress (1774).
- 6: Lafayette Day. First Battle of the Marne (1914).
- 7: James Fenimore Cooper Born (1789).
- 8: Dutch Surrendered New Amsterdam (New York) to British (1664). Italy Surrendered (1943). Crimean War Ended (1855).
- 9: Admission Day (California-1850).
- 12: Defender's Day (Maryland).
- 15: William Howard Taft Born (1857).
- 16: Russians Burned Moscow (1812).
- 17: Constitution Day.
- Cornerstone of U. S. Capital Laid in Washington, D. C. (1793).
- 22: Nathan Hale Executed (1776). First Day of Autumn.
- 25: Bill of Rights (1789).

#### DIRECTORS PROGRAM GUIDE

- 26: Rosh Hashonah.
- 27: American Indian Day (4th Friday).
- 29: Michaelmas Day.



### **OCTOBER**

- 1: Francisco Franco Proclaimed Head of Spanish Nationalist Government (1935). Germany Crossed Border Into Czechoslovakia (1938).
- 4: Rutherford B. Hayes Born (1822).
- 5: Yom Kippur. Wright Brothers Took First Long Distance Flight in an Airplane (1905). Chester A. Arthur Born (1830).
- 6: Missouri Day.
- 7: Stamp Act Congress Held and Declaration of Rights Issued by Colonies (1765). James Whitcomb Riley Born (1853).
- 8: Chicago Fire (1871).
- 9: Fraternal Day (Alabama). 11: Farmers' Day (2nd Friday) (Florida). YMCA Founder's Day—Sir George Williams Born (1821).
- 12: Columbus Day.
- 18: General Toio Appointed Premier of Japan (1941).Alaska Dav.
- 19: Surrender of Cornwallis (1781). Volstead Act (Prohibition) Passed (1919). John Adams Born (1735).
- 24: Pennsylvania Day. William Penn Born (1644).
- 27: Navy Day. Theodore Roosevelt Born (1858).
- 28: Dedication of Statue of Liberty (1866).
- 31: Hallowe'en.

Admission Day, Nevada (1864).



#### NOVEMBER

- 1: All Saints' Day (Louisiana). Liberty Day (St. Croix, Virgin Islands Only).
- 2: General Election Day. North Dakota Admitted (1889). South Dakota Admitted (1889). James K. Polk Born (1795). Warren G. Harding Born (1865).
- 4: John Philip Sousa Born (1854).
- 5: Guy Fawkes Day (English).
- 8: Montana Admitted (1889).
- 9: Great Fire in Boston (1872).
- 10: Martin Luther Born (1483).
- 11: Armistice Day, World War I. Washington Admitted (1889).

- 13. Edwin Booth Born (1833).
- 16: Oklahoma Admitted (1907).
- 17: Sixth Congress Met for First Time in Washington (1801).
- Suez Canal Opened (1869). 19: James A. Garfield Born (1831).
- 21: North Carolina Admitted (1789). Edison Announced Invention of Phonograph
- 23: Franklin Pierce Born (1804).
- 24: Zachary Taylor Born (1784).
- 28: Thanksgiving Day (4th Thursday).
- 29: Admiral Byrd Discovered South Pole (1929).
- 30: Samuel L. Clemens (Mark Twain) Born (1835).

Russia Invaded Finland (1939).



#### DECEMBER

- Promulgation of the Monroe Doctrine (1823).
- 3: Illinois Admitted (1818). Gilbert Stuart Born (1755).
- 5: Martin Van Buren Born (1782).
- 7: Pearl Harbor Attacked (1941). Rossevelt, Churchill, Stalin Confer at Teheran (1943). Delaware Day.
- 8: Eli Whitney Born (1765).
- U. S. Declared War on Japan (1941).
- 9: Germany-Italy Declare War on U. S. (1941).
- 10: U. S. Declared War on Germany-Italy (1941). Peace Treaty Signed With Spain (1899). Mississippi Admitted (1817).
- 11: Alfred Nobel Born (1833). Indiana Admitted (1816).
- 12: First Marconi Wireless Across Atlantic (1901).Pennsylvania Admitted (1787)
- 13: Council of Trent (1545).
- 14: Alabama Admitted (1819).
- 15: Bill of Rights Day.
- 16: Boston Tea Party.
- 17: John Greenleaf Whittier Born (1807). Aviation Day. First Mechanical Airplane Flight by Wright Brothers (1903).
- 18: New Jersey Admitted (1787).
- First Sunday Paper Published (1796). 20: First Electric Lights on Broadway (1880).
- 21: Pilgrims Landed at Plymouth Rock (1620).
- 23: George Washington Resigned Army Commission (1783).
- 25: Christmas Day.
- 28: Iowa Admitted (1848). Woodrow Wilson Born (1856). Irish Free State Became State of Eire (Ireland).
- 29: Texas Admitted (1845).
  - Andrew Johnson Born (1808).
- 31: New Year's Eve.

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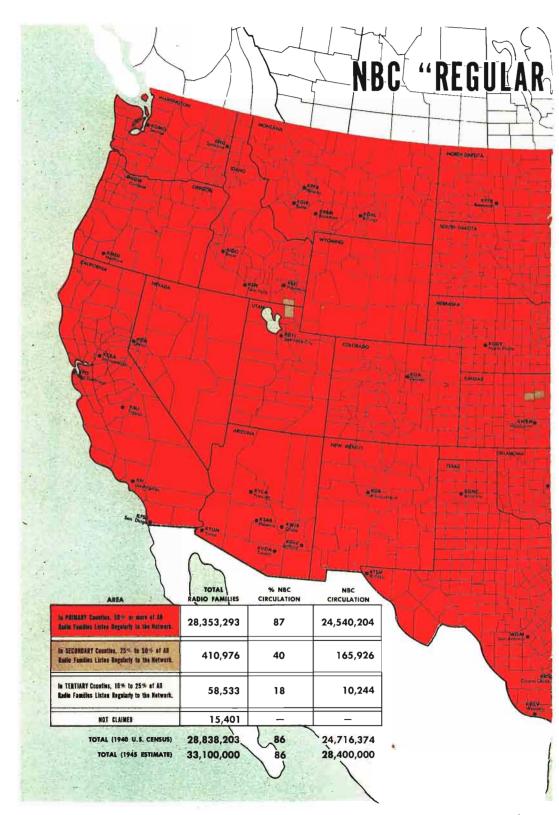
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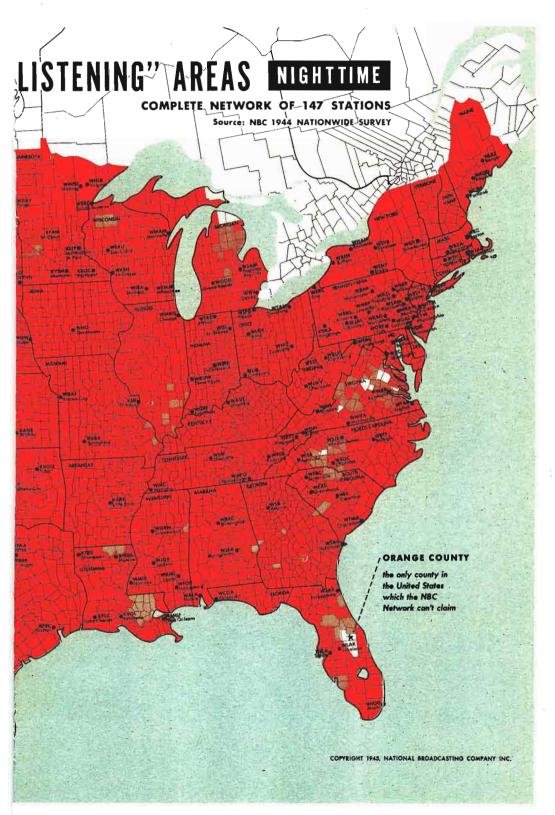
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### News-By-Radio Grows Day-By-Day

By OLIVER GRAMLING, Assistant General Manager, AP Radio

THE year of 1946 finds news-by-radio in a strong position, but obviously a new

orientation is in the making.

In spite of the run-for-cover boys who bemoaned the quick demise of radio news interest during the late summer of 1945, surveys show that popularity is undiminished from the war-needled news of the past several years. As a matter of fact, the popularity of news-by-radio not only has been sustained, but has increased.

During the war, news was fabulous and fantastic. The slightest or least report from any battle area was exciting drama, though tragedy was the overtone. For the most part, news today does not have the adventurous, swashbuckling, heroic background of that wartime period. It is solid, meaty, thought-provoking. Yet happenings that scarcely received mention during the Blitz, or the Battle of the Bulge, or Iwo Jima, are now getting the play.

If news was vital and important during the war, it is doubly so now, and will continue to be as the world struggles through disillusionment, cynicism, and conflict between countries, peoples, classes and groups. Mankind emerged with obvious shell-shock from the climactic and terrifying events of six years of total war, gripped by new fears in a new age-the Atomic Age. In this period of readjustment, misunderstandings brew distrust, suspicion and quickly hatred. Therein lies a challenge to all of us in radio, as far as news is concerned, because never before has the world been in such desperate need of honest, unbiased news as now.

In order to safeguard this objectivity in the news reporting of the future, we must re-evaluate news interests all along

the line.

In the field of exciting, fast-breaking "spot" news, we must make sure that harum - scarum, melodramatic, boyish competition to be merely "first" does not endanger radio's position as a foremost medium of dissemination of news.

In the field of important, significant news, we first must realize that this type of news, by all odds, is much more important and much more significant than it ever was. Although much of it may lack the drama and excitement of gains and losses on the battlefield, it is the "meat and potatoes" of the everyday existence. This is the news which, more than any other, requires supreme craftsmanship in presentation. It must be told interestingly because it requires such presentation to hold listeners. It must be told understandingly because such news is too important to be misunderstood. What the Ernie Pyles did to personalize World War II, we must do in order to report effectively this type of news.

In the field of pure human interest, we must not lose any of the color or any of the comedy of like in the reporting. On the contrary, we should find more color and better comedy. But we must never be merely interesting at the expense of accuracy, honesty or objective-

ness

On top of all this, new fields of interest are opening. Science is an example. Our job is to be constructively progressive, to lead the way in exploring these untapped sources.

Already radio is showing that it can do as good a news job, if not a better one, than it did in wartime. But the task for the future is infinitely more difficult. With the end of war, interest in domestic news is revived. But the interest in what is happening all over the world is intensified. The work of the "leg man" is foreign reporting is ended. Coverage of the world becomes a finer art. It requires the specialist.

So, to satisfy a public's broadened news interest, radio and the newsgatherer now have before them an all-important dual responsibility—concentrated coverage of both the domestic and world scenes. There must be an expert balance between vicinage and world news. News must satisfy the personal interest of the individual and his community. It is an interest that is more mature and more significant than it was before World War II.



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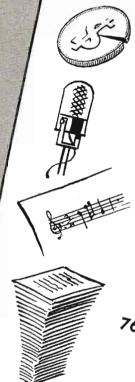
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WOXR Circle 5-5566	Gardner Advertising Co
WRUL (N. Y. Office)	Gever. Cornell & Newell.
WWRL NEwtown 9-3300	Sherman K. Ellis & Co Erwin, Wasey & Co William Esty & Co Federal Advertising Agence Foote, Cone & Belding. Fuller & Smith & Ross, Inc. Gardner Advertising Co Geyer, Cornell & Newell, Grant Advertising, Inc Lawrence C. Gumbinner. M. H. Hackett Inc.
	Lawrence C. Gumbinner
National Networks	M. H. Hackett, Inc Hill Advertising Agency
American Propoderating Co. Chale 7 5700	Hill Advertising Agency
American Broadcasting Co	Charles W. Hoyt Co., Inc.
Keystone Broadcasting System 4 Ongacre 3-2221	Ivey & Ellington, Inc Kastor, Farrell, Chesley &
Mutual Broadcasting SystemPEnnsylvania 6-9600	Inc
National Broadcasting Co	Inc
Ť	Kenyon & Eckhardt Inc.
Station Donnagoutations	Kenyon & Eckhardt, Inc H. M. Kiesewetter Adver
Station Representatives	Inc.
Adam Young, IncLOngacre 3-1926	Abbott Kimball Co., Inc
John Blair & CoMurray Hill 9-6084	Knox Reeves, Advertising,
Blue Network Co	Kudner Agency
	Language C Military Lan
British Broadcasting Corp. Circle 7-0656	Lennen & Mitchell, Inc
British Broadcasting Corp	Lennen & Mitchell, Inc. Marschalk & Pratt, Inc.
British Broadcasting Corp CIrcle 7-0656 Burn-Smith Co MUrray Hill 2-3124 Capper Publications. Inc MOhawk 4-3280	Lennen & Mitchell, Inc. Marschalk & Pratt, Inc.
Adam Young, Inc. LOngacre 3-1926 John Blair & Co. MUrrav Hill 9-6084 Blue Network Co. CIrcle 7-5700 The Branham Co. MUrray Hill 6-1860 British Broadcasting Corp. CIrcle 7-0656 Burn-Smith Co. MUrray Hill 2-3124 Capper Publications, Inc. MOhawk 4-3280 Forice & Co. VAnderbilt 6-5080	Lennen & Mitchell, Inc. Marschalk & Pratt, Inc.
Ine Brannam Co MUrray Hill 6-1860 British Broadcasting Corp CIrcle 7-0656 Burn-Smith Co MUrray Hill 2-3124 Capper Publications, Inc MOhawk 4-3280 Forjoe & Co VAnderbilt 6-5080 Free & Peters, Inc PLaza 5-4130	Lennen & Mitchell, Inc. Marschalk & Pratt, Inc.
British Broadcasting Corp.   CIrcle 7-0656	Lennen & Mitchell, Inc. Marschalk & Pratt, Inc.
Ine Brahnam Co. MUrray Hill 6-1860 British Broadcasting Corp. CIrcle 7-8656 Burn-Smith Co. MUrray Hill 2-3124 Capper Publications, Inc. MOhawk 4-3280 Forjoe & Co. VAnderbilt 6-5080 Free & Peters, Inc. PLaza 5-4130 Headley-Reed Co. MUrray Hill 3-3469 Ceorge P. Hollingberry Co. MUrray Hill 3-9447	Lennen & Mitchell, Inc. Marschalk & Pratt, Inc.
Ine Brahnam Co. MUrray Hill 6-1860 British Broadcasting Corp. CIrcle 7-0656 Burn-Smith Co. MUrray Hill 2-3124 Capper Publications, Inc. MOhawk 4-3280 Forjoe & Co. VAnderbill 6-5080 Free & Peters, Inc. PLaza 5-4130 Headley-Reed Co. MUrray Hill 3-5469 Ceorge P. Hollingberry Co. MUrray Hill 3-9447 The Katz Agency. WIsconsin 7-8620	Lennen & Mitchell, Inc. Marschalk & Pratt, Inc.
Ine Brahnam Co. MUrray Hill 6-1860 British Broadcasting Corp. CIrcle 7-0656 Burn-Smith Co. MUrray Hill 2-3124 Capper Publications, Inc. MOhawk 4-3280 Forjoe & Co. VAnderbilt 6-5080 Free & Peters, Inc. PLaza 5-4130 Headley-Reed Co. MUrray Hill 3-5469 George P. Hollingberry Co. MUrray Hill 3-9447 The Katz Agency. WIsconsin 7-8620 Joseph Hershey McGillvra MUrray Hill 2-8755	Lennen & Mitchell, Inc. Marschalk & Pratt, Inc.
Ine Brahnam Co. MUrray Hill 6-1860 Burn-Smith Co. MUrray Hill 2-3124 Capper Publications, Inc. MOhawk 4-3280 Forjoe & Co. VAnderbilt 6-5080 Free & Peters, Inc. PLaza 5-4130 Headley-Reed Co. MUrray Hill 3-5469 George P. Hollingberry Co. Murray Hill 3-9447 The Katz Agency. WIsconsin 7-8620 J. P. McKinney. Circle 7-1178 National Broadcating Co.	Lennen & Mitchell, Inc. Marschalk & Pratt, Inc.
Ine Brahnam Co. MUrray Hill 6-1860 British Broadcasting Corp. CIrcle 7-8656 Burn-Smith Co. MUrray Hill 2-3124 Capper Publications, Inc. MOhawk 4-3280 Forjoe & Co. VAnderbilt 6-5080 Free & Peters, Inc. PLaza 5-4130 Headley-Reed Co. MUrray Hill 3-5469 Ceorge P. Hollingberry Co. MUrray Hill 3-9447 The Katz Agency. WIsconsin 7-8620 Joseph Hershey McGillvra MUrray Hill 2-8755 J. P. McKinney. CIrcle 7-1178 National Broadcasting Co. CIrcle 7-8300 John H. Petry Associates Murray Hill 4-1647	Lennen & Mitchell, Inc. Marschalk & Pratt, Inc.
Ine Brahnam Co	Lennen & Mitchell, Inc. Marschalk & Pratt, Inc.
Ine Brahnam Co. MUrray Hill 6-1860 Burn-Smith Co. MUrray Hill 2-3124 Capper Publications, Inc. MOhawk 4-3280 Forjoe & Co. VAnderbilt 6-5080 Free & Peters, Inc. PLaza 5-4130 George P. Hollingberry Co. MUrray Hill 3-5469 George P. Hollingberry Co. MUrray Hill 3-9447 The Katz Agency. WIsconsin 7-8620 Joseph Hershey McGillvra MUrray Hill 2-8755 J. P. McKinney. CIrcle 7-1178 National Broadcasting Co. CIrcle 7-8300 John H. Perry Associates Murray Hill 4-1647 Edward Petry & Co. MUrray Hill 2-4400 Pan American Broadcasting Co. MUrray Hill 2-2400	Lennen & Mitchell, Inc. Marschalk & Pratt, Inc.
Ine Brahnam Co	Lennen & Mitchell, Inc. Marschalk & Pratt, Inc.
Ine Brahnam Co. MUrray Hill 6-1865 Burn-Smith Co. Murray Hill 2-3124 Capper Publications, Inc. MOhawk 4-3280 Forjoe & Co. VAnderbilt 6-5080 Free & Peters, Inc. PLaza 5-4130 Headley-Reed Co. Murray Hill 3-5469 George P. Hollingberry Co. Murray Hill 3-9447 The Katz Agency. WIsconsin 7-8620 Joseph Hershey McGillvra Murray Hill 2-8755 J. P. McKinney. Clrcle 7-1178 National Broadcasting Co. Clrcle 7-8300 John H. Perry Associates Murray Hill 2-4400 Pan American Broadcasting Co. Murray Hill 2-0810 Pan American Broadcasting Co. Murray Hill 2-0810 Pan American Broadcasting Co. PLaza 8-2255 Juan Piza ELdorado 5-6788	Lennen & Mitchell, Inc. Marschalk & Pratt, Inc.
Ine Brahnam Co. MUrray Hill 6-1860 Burn-Smith Co. Murray Hill 2-3124 Capper Publications, Inc. MOhawk 4-3280 Frore & Co. VAnderbilt 6-5080 Free & Peters, Inc. PLaza 5-4130 George P. Hollingberry Co. Murray Hill 3-5469 George P. Hollingberry Co. Murray Hill 3-9447 The Katz Agency. Wisconsin 7-8620 Joseph Hershey McGillvra Murray Hill 2-8755 J. P. McKinney. Circle 7-1178 National Broadcasting Co. Circle 7-1178 Edward Petry & Co. Murray Hill 4-1647 Edward Petry & Co. Murray Hill 2-8750 John H. Perry Associates Murray Hill 4-1647 Edward Petry & Co. Murray Hill 2-810 Iohn E. Pearson. PLaza 8-2255 Juan Piza. ELdorado 5-6788 Radio Advertising Cop. Murray Hill 2-2170	Lennen & Mitchell, Inc. Marschalk & Pratt, Inc.
Ine Brahnam Co. MUrray Hill 6-78656 Burn-Smith Co. MUrray Hill 2-3124 Capper Publications, Inc. MOhawk 4-3280 Forjoe & Co. VAnderbilt 6-5080 Free & Peters, Inc. PLaza 5-4130 Headley-Reed Co. MUrray Hill 3-5469 George P. Hollingberry Co. MUrray Hill 3-9447 The Katz Agency. Wisconsin 7-8620 Joseph Hershey McGillvra MUrray Hill 2-8755 J. P. McKinney. Circle 7-8300 John H. Perry Associates Murray Hill 4-1647 Edward Petry & Co. MUrray Hill 2-4400 Pan American Broadcasting Co. MUrray Hill 2-4400 Iohn E. Pearson. PLaza 8-2255 Juan Piza ELdorado 5-6788 Radio Advertising Corp. MUrray Hill 2-2170 Radio Sales Wickersham 2-2000	Lennen & Mitchell, Inc. Marschalk & Pratt, Inc.
Ine Brahnam Co. MUrray Hill 6-1860 Burn-Smith Co. MUrray Hill 2-3124 Capper Publications, Inc. MOhawk 4-3280 Forjoe & Co. VAnderbilt 6-5080 Free & Peters, Inc. PLaza 5-4130 Headley-Reed Co. MUrray Hill 3-9447 The Katz Agency. MUrray Hill 3-9447 The Katz Agency. WIsconsin 7-8620 Joseph Hershey McGillvra MUrray Hill 2-8755 J. P. McKinney. Clrcle 7-1178 National Broadcasting Co. Clrcle 7-8300 John H. Perry Associates Murray Hill 4-1647 Edward Petry & Co. MUrray Hill 2-4400 Pan American Broadcasting Co. MUrray Hill 2-0810 John E. Pearson. PLaza 8-2255 Juan Piza ELdorado 5-6788 Radio Advertising Corp. MUrray Hill 2-2170 Radio Sales Wickersham 2-2000 William C. Rambeau Co. LExington 2-1820	Lennen & Mitchell, Inc. Marschalk & Pratt, Inc.
Free & Peters, Inc. PLaza 5-4130 Headley-Reed Co. MUrray Hill 3-5467 Ceorge P Hollingberry Co. MUrray Hill 3-9497 The Katz Agency. WIsconsin 7-8620 Joseph Hershey McGillvra MUrrav Hill 2-8755 J. P. McKinney. Clrcle 7-1178 National Broadcasting Co. Clrcle 7-8300 John H. Perry Associates Murray Hill 4-1647 Edward Petry & Co. MUrray Hill 2-4400 Pan American Broadcasting Co. MUrray Hill 2-4400 Pan American Broadcasting Co. MUrray Hill 2-4589 Juan Piza ELdorado 5-6788 Radio Advertising Corp. MUrray Hill 2-2170 Radio Sales Wickersham 2-2000 William C. Rambeau Co. LExington 2-1820 Paul H. Raymer Co. MUrray Hill 2-8689	Lennen & Mitchell, Inc. Marschalk & Pratt, Inc.
Free & Peters, Inc. PLaza 5-4130 Headley-Reed Co. MUrray Hill 3-5467 Ceorge P Hollingberry Co. MUrray Hill 3-9497 The Katz Agency. WIsconsin 7-8620 Joseph Hershey McGillvra MUrrav Hill 2-8755 J. P. McKinney. Clrcle 7-1178 National Broadcasting Co. Clrcle 7-8300 John H. Perry Associates Murray Hill 4-1647 Edward Petry & Co. MUrray Hill 2-4400 Pan American Broadcasting Co. MUrray Hill 2-4400 Pan American Broadcasting Co. MUrray Hill 2-4589 Juan Piza ELdorado 5-6788 Radio Advertising Corp. MUrray Hill 2-2170 Radio Sales Wickersham 2-2000 William C. Rambeau Co. LExington 2-1820 Paul H. Raymer Co. MUrray Hill 2-8689	Lennen & Mirchell, Inc  Marschalk & Pratt, Inc.  J. M. Mathes, Inc  McXon. Inc  McCann-Erickson, Inc  McKee & Albright  Emil Mogul Co., Inc  C. L. Miller Co  Morse International, Inc  Newell-Emmett Co., Inc  H xon O'Donnell Adv. Age  Paris & Peart  Peck Advertising Agency.  Pedlar & Ryan & Lusk, Inc.  Arthur Rosenberg Co  Ruthrauff & Ryan, Inc  Redfield-Johnstone, Inc  Sherman & Marquette, Inc.  Raymond Spector Co., Inc  Street & Finney  J. D. Tarcher Co
Ine Brahnam Co. MUrray Hill 6-1865 Burn-Smith Co. MUrray Hill 2-3124 Capper Publications, Inc. MOhawk 4-3280 Forjoe & Co. VAnderbilt 6-5080 Free & Peters, Inc. PLaza 5-4130 George P. Hollingberry Co. MUrray Hill 3-9469 Ceorge P. Hollingberry Co. MUrray Hill 3-9447 The Katz Agency. WIsconsin 7-8620 Joseph Hershey McGillvra MUrray Hill 3-9755 J. P. McKinney. CIrcle 7-1178 National Broadcasting Co. CIrcle 7-8300 John H. Perry Associates Murray Hill 4-1647 Edward Petry & Co. MUrray Hill 2-9810 John E. Pearson. PLaza 8-2255 Juan Piza ELdorado 5-6788 Radio Advertising Corp. MUrray Hill 2-2170 Radio Sales Wickersham 7-2000 William G. Rambeau Co. Millray Hill 2-2170 Radio Sales Wickersham 7-2000 William G. Rambeau Co. MUrray Hill 2-21820 Paul H. Raymer Co. MUrray Hill 2-8689 R H C Cadena Azul Wisconsin 7-1166 Soars & Ayer. LExington 2-0772 Viola, J. Franklyn. CHickering 4-3254	Lennen & Mitchell, Inc. Marschalk & Pratt, Inc.

The Melle Co	MIL HOLD 2 7007
The Walker Co Weed & Co Howard A. Wilson Co Wood, Helen	. Murray H.II 2-1900
Weed & Co	VAnderbilt 6-4542
Howard A Wilson Co	Milrray Hill 6-1230
Weed Helen	DE-0-4 7 1154
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Auverusing A	yencies
	G1 1 4 0000
N. W. Ayer & Son, Inc	Circle 6-0200
Badger & Browning & Hersey	
To d. Dates . No.	Cl1- C 0700
ed bates, inc	
Batten, Barton, Durstine & Osbo	orn,
Inc	ELdorado 5-5800
Ruton & Pourles Inc	Wickersham 2 0400
Denion & Bowies, Inc	Wickershall 2-0-100
Bermingham, Castleman & Pierce	,
Inc	LExington 2-7550
The Riem Co. Inc.	Cleate 6.9300
THE BICW CO., IIIC	Circle 0-2300
Brooke, Smith, French & Dorrand	e.
Inc.	. MUrray Hill 6-1800
Franklin Bruck Advertising Con	Circ's 7-7661
Trankin Bruck Advertising Cor	p
Buchanan & Co	MEdallion 3-3380
Campbell-Ewald Co. of N. Y	Circle 7-6383
Calling & Halden	Wickersham 2 6000
Calkins O Holden	. Wickersila:ii 2-0700
Cecil & Presbrey, Inc	Wicke sham 2-8200
Compton Advertising Inc	Circle 6-2800
Dansay Fitzgovald Comple	Wielcosham 2 4200
Dancer-Fitzgerald-Sample	. W (CKE(S)(3)) 2-4250
N. W. Ayer & Son, Inc. Badger & Browning & Hersey. Ted Bates, Inc. Batten, Barton, Durstine & Osbotine. Benton & Bowles, Inc. Bermingham, Castleman & Pierce Inc. The Bicw Co., Inc. Brooke, Smith, French & Dorrand Inc. Fianklin Bruck Advertising Cor Buchanan & Co. Campbell-Ewald Co. of N. Y. Calkins & Holden Cecil & Presbrey, Inc. Compton Advertising Inc. Dancer-Fitzgerald-Sample D'Arcy Advertising Co. Deherty, Clifford & Shenfield, In Sherman K. Ellis & Co.	PLaza 8-2600
Dehorty Clifford & Shonflold In	c BRyant 9-3140
Differity, Chilord & Michiled, in	DI 5 3713
Sherman K. Ellis & Co	PLaza 5-//II
Erwin, Wasev & Co	MOhawk 4-8700
William Esty & Co	CAledonia 5-1900
William Esty & Co	CAledonia 3-1300
Federal Advertising Agency, Inc.	ELdorado 5-6400
Foote. Cone & Belding	. Wickersham 2-6600
Fulley C. Smith C. Doss Inc.	.MUrray Hill 6-5600
runer o similir o Ross, mc	. WIGHTAY 1111 6-3000
Gardner Advertising Co	COlumbus 5-2000
Gever, Cornell & Newell Inc.	. Wlckersham 2-5400
Crant Advertising In-	BRyant 9-6100
Graff Advertising, Inc.	DRyallt 3-0100
Lawrence C. Gumbinner	.MUrray Hill 2-5680
M. H. Hackett, Inc.	Clrcle 6-1950
H'II Advorticing Agency	DI 2-72 3 7800
Hill Advertising Agency	PLaza 3-7800
Hill Advertising Agency Charles W. Hoyt Co., Inc	PLaza 3-7800 MUrray Hill 2-0850
H.II Advertising Agency Charles W. Hoyt Co., Inc	PLaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204
Hill Advertising Agency	PLaza 3-7800 Murray Hill 2-0850 Murray Hill 2-5204
H.II Advertising Agency	PLaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204
Hill Advertising Agency	PLaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204 rd, COlumbus 5-6135
H.II Advertising Agency	PLaza 3-7800  MUrray Hill 2-0850  MUrray Hill 2-5204 rd,  COlumbus 5-6135  Wickersham 2-2740
H.II Advertising Agency. Charles W. Hoyt Co., Inc. Ivey & Ellington. Inc. Kastor, Farrell, Chesley & Cliffor Inc. Joseph Katz Co.	Plaza 3-7800 Murray Hill 2-0850 Murray Hill 2-5204 rd, COlumbus 5-6135 Wickersham 2-2740
H.II Advertising Agency. Charles W. Hoyt Co., Inc. Ivey & Ellington. Inc. Kastor, Farrell, Chesley & Cliffor Inc. Joseph Katz Co. Kenyon & Eckhardt, Inc.	Plaza 3-7800  Plaza 3-7800  MUrray Hill 2-0850  MUrray Hill 2-5204  rd,  COlumbus 5-6135  Wickersham 2-2740  Plaza 3-0700
H.II Advertising Agency. Charles W. Hoyt Co., Inc. Ivey & Ellington. Inc. Kastor, Farrell, Chesley & Cliffor Inc. Joseph Katz Co. Kenyon & Eckhardt, Inc. H. M. Kiesewetter Advertising	Plaza 3-7800  Plaza 3-7800  Murray Hill 2-0850  Murray Hill 2-5204  rd,  COlumbus 5-6135  Wickersham 2-2740  Plaza 3-0700  Agency,
H.II Advertising Agency. Charles W. Hoyt Co., Inc., In	Plaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204 dd,COlumbus 5-6135 Wlckersham 2-2740Plaza 3-0700 Agency, I Exigeton 2-0025
H.II Advertising Agency. Charles W. Hoyt Co., Inc. Ivey & Ellington Inc. Kastor, Farrell, Chesley & Cliffor Inc. Joseph Katz Co. Kenyon & Eckhardt, Inc. I.H. M. Kiesewetter Advertising Inc. Abbett Kimball Co. Inc.	Plaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204 rd, COlumbus 5-6135 Wickersham 2-2740 Plaza 3-0700 Agency, LExington 2-0025
H.II Advertising Agency. Charles W. Hoyt Co., Inc., Ivey & Ellington, Inc. Kastor, Farrell, Chesley & Cliffor Inc. Joseph Katz Co., Kenyon & Eckhardt, Inc., H. M. Kiesewetter Advertising and Inc. Abbott Kimball Co., Inc.	Plaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204 rd,COlumbus 5-6135 Wlckersham 2-2740Plaza 3-0700 Agency,LExington 2-0025
H.II Advertising Agency. Charles W. Hoyt Co., Inc. Ivey & Ellington Inc. Kastor, Farrell, Chesley & Cliffor Inc. Joseph Katz Co. Kenyon & Eckhardt, Inc. I. M. Kiesewetter Advertising Inc. Abbott Kimball Co., Inc. Knox Reeves, Advertising, Inc	PLaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204 rd,
H.II Advertising Agency. Charles W. Hoyt Co., Inc., Ivey & Ellington, Inc. Kastor, Farrell, Chesley & Cliffor Inc. Joseph Katz Co., Kenyon & Eckhardt, Inc., Inc., Inc., Inc., Inc., Abbott Kimball Co., Inc., Knox Reeves, Advertising, Inc., Kudner Agency	Plaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204 dd, COlumbus 5-6135 Wlckersham 2-2740 Plaza 3-0700 Agency, LExington 2-0025 MUrray Hill 4-3982 Clrele 6-3200
H.II Advertising Agency. Charles W. Hoyt Co., Inc. Ivey & Ellington. Inc. Kastor, Farrell, Chesley & Cliffon Inc. Joseph Katz Co. Kenyon & Eckhardt, Inc. H. M. Kiesewetter Advertising Inc. Abbott Kimball Co., Inc. Kudner Agency Lennen & Mitchell Inc.	PLaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204 rd,COlumbus 5-6135 WIckersham 2-2740PLaza 3-0700 Agency,Exington 2-0025PLaza 3-9600 MUrray Hill 4-3982Circle 6-3200
H.II Advertising Agency. Charles W. Hoyt Co., Inc., Ivey & Ellington, Inc. Kastor, Farrell, Chesley & Cliffor Inc. Joseph Katz Co., Kenyon & Eckhardt, Inc., H. M. Kiesewetter Advertising of Inc. Abbott Kimball Co., Inc., Knox Reeves, Advertising, Inc., Kudner Agency Lennen & Mitchell, Inc.	Plaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204 rd, COlumbus 5-6135 Wlckersham 2-2740 LExington 2-0025 LExington 2-0025 MUrray Hill 4-3982 Circle 6-3200 MUrray Hill 2-9170
H.II Advertising Agency. Charles W. Hoyt Co., Inc. Ivey & Ellington Inc. Kastor, Farrell, Chesley & Cliffor Inc. Joseph Katz Co. Kenyon & Eckhardt, Inc. H. M. Kiesewetter Advertising Inc. Abbott Kimball Co., Inc. Kunox Reeves, Advertising, Inc. Kudner Agency Lennen & Mitchell, Inc. Marschalk & Pratt, Inc.	Plaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204 rd,COlumbus 5-6135 Wlckersham 2-2740Plaza 3-0700 Agency,LExington 2-0025Plaza 3-9600Murray Hill 4-3982Circle 6-3200Murray Hill 2-9170VAnderbilt 6-2022
H.II Advertising Agency. Charles W. Hoyt Co., Inc., Ivey & Ellington, Inc. Kastor, Farrell, Chesley & Cliffor Inc. Joseph Katz Co., Kenyon & Eckhardt, Inc.,	Plaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204 rd, COlumbus 5-6135 Wlckersham 2-2740Plaza 3-0700 Agency, LExington 2-0025PLaza 3-9600 MUrray Hill 4-3982Circle 6-3200 MUrray Hill 2-9170 .VAnderbilt 6-2022 LExington 2-7450
H.II Advertising Agency. Charles W. Hoyt Co., Inc. Ivey & Ellington Inc. Kastor, Farrell, Chesley & Cliffor Inc. Joseph Katz Co. Kenyon & Eckhardt, Inc. H. M. Kiesewetter Advertising Inc. Abbott Kimball Co., Inc. Kunox Reeves, Advertising, Inc. Kudner Agency Lennen & Mitchell, Inc. Marschalk & Pratt, Inc. J. M. Mathes, Inc. Maxon Inc.	PLaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204 rd,COlumbus 5-6135 Wlckersham 2-2740PLaza 3-0700 Agency,LExington 2-0025PLaza 3-9600MUrray Hill 4-3982CIrcle 6-3200Murray Hill 2-9170VAnderbilf 6-2022LExington 2-7450VAnderbilf 6-27930
H.II Advertising Agency. Charles W. Hoyt Co., Inc., Ivey & Ellington, Inc. Kastor, Farrell, Chesley & Cliffor Inc. Joseph Katz Co. Kenyon & Eckhardt, Inc., H. M. Kiesewetter Advertising inc. Abbott Kimball Co., Inc., Knox Reeves, Advertising, Inc., Kudner Agency Lennen & Mitchell, Inc., Marschalk & Pratt, Inc., J. M. Mathes, Inc., Maxon, Inc.	Plaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204 rd, COlumbus 5-6135 Wlckersham 2-2740Plaza 3-0700 Agency, LExington 2-0025PLaza 3-9600 MUrray Hill 4-3982Circle 6-3200 MUrray Hill 2-9170 .VAnderbilt 6-2022 LExington 2-7450 .ELdorado 5-2930
H.II Advertising Agency. Charles W. Hoyt Co., Inc. Ivey & Ellington. Inc. Kastor, Farrell, Chesley & Cliffor Inc. Joseph Katz Co. Kenyon & Eckhardt, Inc. H. M. Kiesewetter Advertising Inc. Abbott Kimball Co., Inc. Knox Reeves, Advertising, Inc. Kudner Agency Lennen & Mitchell. Inc. Marschalk & Pratt, Inc. J. M. Mathes, Inc. Maxon, Inc. McCann-Erickson, Inc.	PLaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204 MIRAMINIA 3-0700 MURAMINIA 3-0700 MERCHAN 2-2740 MERCHAN 3-9600 MURAMINIA 3-9600 MURAMINIA 3-982 MURAMINIA
H.II Advertising Agency. Charles W. Hoyt Co., Inc. Ivey & Ellington Inc. Kastor, Farrell, Chesley & Cliffon Inc. Joseph Katz Co. Kenyon & Eckhardt, Inc. H. M. Kiesewetter Advertising Inc. Abbott Kimball Co., Inc. Knox Reeves, Advertising, Inc. Kudner Agency Lennen & Mitchell, Inc. Marschalk & Pratt, Inc. J. M. Mathes, Inc. Maxon, Inc. McCann-Erickson, Inc. McCee & Albright	Plaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204 rd, COlumbus 5-6135 Wlckersham 2-2740Plaza 3-0700 Agency, LExington 2-0025Plaza 3-9600 MUrray Hill 4-3982Circle 6-3200 MUrray Hill 2-9170 .VAnderbilt 6-2022 LExington 2-7450Eldorado 5-2930Circle 5-7000Columbus 5-2058
H.II Advertising Agency. Charles W. Hoyt Co., Inc. Ivey & Ellington. Inc. Kastor, Farrell, Chesley & Cliffor Inc. Joseph Katz Co. Kenyon & Eckhardt, Inc. H. M. Kiesewetter Advertising Inc. Abbott Kimball Co., Inc. Knox Reeves, Advertising, Inc. Kudner Agency Lennen & Mitchell. Inc. Marschalk & Pratt, Inc. J. M. Mathes, Inc. Maxon, Inc. McCann-Erickson, Inc. McKee & Albright Emil Mogul Co. Inc.	PLaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204 MIRAMINIA 2-5204 MIRAMINIA 3-0700 Agency, LExington 2-0025 MUrray Hill 4-3982 Clicle 6-3200 MUrray Hill 2-9170 VAnderbilf 6-2022 LExington 2-7450 ELdorado 5-2930 CIrcle 5-7000 COlumbus 5-2088 COlumbus 5-2482
H.II Advertising Agency. Charles W. Hoyt Co., Inc. Ivey & Ellington Inc. Kastor, Farrell, Chesley & Cliffon Inc. Joseph Katz Co. Kenyon & Eckhardt, Inc. H. M. Kiesewetter Advertising Inc. Abbott Kimball Co., Inc. Kudner Agency Lennen & Mitchell, Inc. Marschalk & Pratt, Inc. J. M. Mathes, Inc. Maxon, Inc. McCann-Erickson, Inc. McCee & Albright Emil Mogul Co. Inc.	Plaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204 rd, COlumbus 5-6135 Wlckersham 2-2740 Mency, LExington 2-0025 Murray Hill 4-3982 Circle 6-3200 Murray Hill 2-9170 VAnderbilt 6-2022 LExington 2-7450 ELdorado 5-2930 Circle 5-7000 COlumbus 5-2058 COlumbus 5-2058
H.II Advertising Agency. Charles W. Hoyt Co., Inc. Ivey & Ellington. Inc. Kastor, Farrell, Chesley & Cliffor Inc. Joseph Katz Co. Kenyon & Eckhardt, Inc. H. M. Kiesewetter Advertising Inc. Abbott Kimball Co., Inc. Knox Reeves, Advertising, Inc. Kudner Agency Lennen & Mitchell. Inc. Marschalk & Pratt, Inc. J. M. Mathes, Inc. Maxon, Inc. McCann-Erickson, Inc. McKee & Albright Emil Mogul Co., Inc. C. L. Miller Co.	PLaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204 MIR S-6135 MIckersham 2-2740 LExington 2-0025 PLaza 3-9600 MUrray Hill 4-3982 Clicle 6-3200 MUrray Hill 2-9170 VAnderbilf 6-2022 LExington 2-7450 ELdorado 5-2930 COlumbus 5-2058 COlumbus 5-2058 MUrray Hill 2-1010
H-II Advertising Agency. Charles W. Hoyt Co., Inc. Ivey & Ellington Inc. Kastor, Farrell, Chesley & Cliffon Inc. Joseph Katz Co. Kenyon & Eckhardt, Inc. H. M. Kiesewetter Advertising Inc. Abbott Kimball Co., Inc. Knox Reeves, Advertising, Inc Kudner Agency Lennen & Mitchell, Inc. Marschalk & Pratt, Inc. J. M. Mathes, Inc. Maxon, Inc. McKee & Albright Emil Mogul Co., Inc. C. L. Miller Co. Morse International, Inc.	Plaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204 rd, COlumbus 5-6135 Wlckersham 2-2740 Plaza 3-0700 Agency, LExington 2-0025 Plaza 3-9600 MUrray Hill 4-3982 Circle 6-3200 MUrray Hill 2-9170 .VAnderbilt 6-2022 LExington 2-7450 Eldorado 5-2930 Circle 5-7000 Columbus 5-2058 COlumbus 5-2482 MUrray Hill 2-1010 LExington 2-6727
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H.II Advertising Agency. Charles W. Hoyt Co., Inc. Ivey & Ellington. Inc. Kastor, Farrell, Chesley & Cliffor Inc. Joseph Katz Co. Kenyon & Eckhardt, Inc. H. M. Kiesewetter Advertising Inc. Abbott Kimball Co., Inc. Knox Reeves, Advertising, Inc. Kudner Agency Lennen & Mitchell. Inc. Marschalk & Pratt, Inc. J. M. Mathes, Inc. Maxon, Inc. McCann-Erickson, Inc. McCann-Erickson, Inc. McKee & Albright Emil Mogul Co., Inc. C. L. Miller Co. Morse International, Inc. Newell-Emmett Co. Inc. H xon O'Donnell Adv. Agency. Pediar & Peart. Peck Advertising Agency. Pedlar & Ryan & Lusk, Inc. Redfield-Johnstone, Inc. Redfield-Johnstone, Inc. Redfield-Johnstone, Inc.	PLaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-5204 MUrchy 11 2-5204 MUrchy 12-5204 MUrchy 12-5204 MUrchy 13-6135 MUckersham 2-2740 MUrchy 13-62-6135 MUrray Hill 2-9170 MUrray Hill 2-1010 MUrray Hill 3-1010 MUrray Hill 6-6400
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H-II Advertising Agency. Charles W. Hoyt Co., Inc. Ivey & Ellington Inc. Kastor, Farrell, Chesley & Cliffon Inc. Joseph Katz Co. Kenyon & Eckhardt, Inc. H. M. Kiesewetter Advertising Inc. Abbott Kimball Co., Inc. Kudner Agency Lennen & Mitchell, Inc. Marschalk & Pratt, Inc. J. M. Mathes, Inc. McKee & Albright Emil Mogul Co., Inc. C. L. Miller Co. Morse International, Inc. Newell-Emmett Co., Inc. Newell-Emmett Co., Inc. Newell-Emmett Co., Inc. Arthur Rosenberg Co. Ruthrauff & Ryan, Inc. Redfield-Johnstone, Inc. Sherman & Marquette, Inc. Raymond Spector Co., Inc. Kayton Spiero Co., Inc. Street & Finney. J. D. Tarcher Co. Weiss & Geller, Inc. Weltar Thompson Co.	Plaza 3-7800 MUrray Hill 2-0850 MUrray Hill 2-0850 MUrray Hill 2-5204 MILExington 2-0025  Plaza 3-0700 Agency, LExington 2-0025  Plaza 3-9600 MUrray Hill 2-9170 VAnderbilt 6-2022 LExington 2-7450 Eldorado 5-2930 CIrcle 6-3200 MUrray Hill 2-9170 COlumbus 5-2482 MUrray Hill 2-1010 LExington 2-6727 AShland 4-4900 BRyant 9-5950 CAledonia 5-9840 Plaza 3-0900 Plaza 3-0900 CHickering 4-4420 MUrray Hill 6-6400 MUrray Hill 6-6400 Plaza 3-6120 CIrcle 6-1550 Eldorado 5-1270 LOngacre 5-5090 CIrcle 6-2626 Plaza 3-4070 MOHawk 4-7700
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